

	Supplier 1	Supplier 2	Supplier 3	Supplier 4	Supplier 5	Supplier 6	Supplier 7	Supplier 8	Supplier 9
	MANPOWER UK	STAFFWISE PLC	SCOTWELD EMPLOYMENT	FIRST PEOPLE SOLUTIONS	BRIGHTWORK LTD	PRIME GROUP	HAYS	ABC SERVICES	ASA INTERNATIONAL
Organisation Identity	Manpower UK Ltd, 12 Bothwell Street, Glasgow, G2 6NU	Staffwise Plc, Station House, 34 St Enoch Square, Glasgow, G1 4DF	Scotweld Employment Services Ltd, 270 Petershill Road, Glasgow, G21 4AY	First People Solutions Group Ltd, 33 Bothwell Street, Glasgow, G2 6NL	Brightwork Ltd, Lower Ground Floor, 209/211 St Vincent St, Glasgow, G2 5QY	Prime Staff Services Ltd, Abbey House, 10 Bothwell Street, Glasgow, G2 6LU	Hays Construction & Property, Head Office: Edbury Gate, 23 Lower Belgrave Street, Victoria, London, SW1W 0NT	ABC Contract Services Ltd, 200 Bath Street, Glasgow, G2 4HG	ASA International Ltd, 6 Coates Crescent, Edinburgh, EH3 7AL
Tel:	0141 227 2755	0141 226 1210	0141 557 6133	0141 270 5000	0141 272 8100	0141 248 4711	020 8525 3489	0141 353 2354	0131 226 6222
Fax:	0141 221 5713	0141 226 1211	0141 557 6143	0141 270 5555	0141 272 8101	0141 221 1684	020 8525 3718	0141 353 2522	0131 240 2707
Email:	Derek.Thomson@manpower.co.uk	jsmith@staffwise.co.uk	hughh@scotweld.com	skane@fpsg.co.uk	alison.french@brightworkltd.com	mmurphy@primestaff.co.uk	dalbinder.gosal@hays.com	lan.howarth@abcontractservices.co.uk	lweir@asainternational.co.uk
Bid Manager	Derek Thomson	John Smith	Hugh Harvie	Steven Kane	Alison French	Martin Murphy	Dalbinder Gosal	Ian Howarth	Lindsay Weir
VAT Reg No.	GB 240-1758-86-GROUP	5556310	481722737	716980508	890641606	624 2072 73	GB773695871	1189888	GB 502 3118 07
Company Registration	3841918	3195125	112898	SCO187169	SC296104	SC146863	975677	641659	SC237955
Org Structure	Attached	Yes, see bid clarification response	Attached	Attached	Attached	Attached	Attached	Attached	Yes, Attached
Any Court Actions etc	None that would affect this contract	No	No	No	No	No	No	N/A	No
Is Company a Subsidiary? (details)	Manpower Inc, 100 Manpower Place, Milwaukee, Wisconsin, 53212, USA	No	No	No	No	No	Hays Plc, 4th Floor, Central Wing, 250 Euston Road, London NW1 2AF	Corporate Services Group Plc, 800 The Boulevard, Capability Green, Luton LU1 3BA	No
Affiliated or Associated?	Only companies that form the Manpower Group	No	No	No	No	No	No	No	No
Do EU Regs apply to your org?	No	No	No	No	No	No	No	No	No
Financial Accounts	Yes 2004, 2005, 2006	Only 2007	Yes	Year 2004, 2005, 2006	Year 2004, 2005, 2006	Year 2003, 2004, 2005	Year 2004, 2005, 2006	Year 2004, 2005, 2006	Year 2004, 2005, 2006
Experian Report	Yes, 3 star	Yes, 4 star	Yes, 5 star	Yes, 5 star	Yes, 3 star	Yes, 2 star	Yes, 3 star	Yes, 3 star	Yes, 5 star
Organisations Bankers	National Westminster Bank Plc	Barclays Bank Plc	Clydesdale Bank Plc	Clydesdale Bank Plc	Clydesdale Bank Plc	Clydesdale Bank Plc	Barclays Bank Plc	Barclays Bank	Royal Bank of Scotland
Areas of Business	See tender for full response	An Employment Agency Only	Temporary & Permanent Personnel Services	Recruitment Consultancy	See tender	See Tender	see attached documents	See tender	See tender
Quality Assurance	ISO 9001:2000	No sister company Oaisis Recruitment Holds BS EN ISO9000	BS EN 9001	BS EN ISO 9001:2000	No accreditation but have systems	IIP, GML, REC	ISO 9001:2000	REC, Investors in People, ISO 9001:2000	ISO 9001:2000, IIP, REC
References	Yes, see tender	Yes, see bid clarification response	Yes, see Tender Attachments	Yes see Appendix 3	Yes see tender	Yes see Tender	Yes see Tender	Yes see tender	Yes see tender
Professional Organisations	Yes, see tender	REC and gangmaster accreditation as per bid	RICA and ECIA	Yes, see tender	GMLA Licence BRIG001	Investors in People & REC	refer to enclosers	Yes see tender	REC, Gangmastersd Licensing Authority Care Commission
Insurances	Third Party/Public £5m, Employers £5m, PI £2m	Third Party/Public £5m, Employers £10m, PI £1m	Third Party/Public £5m, Employers £10m, PI £	Third Party/Public £, Employers £5m, PI £1	Third Party/Public £5, Employers £10m, PI £2	Third Party/Public £5, Employers £10m, PI £250,000 Any one Claim	Third Party/Public £2m, Employers £5m, PI £1m	Third Party/Public £10m, Employers £10m, PI £5m	Third Party/Public £5m, Employers £10m, PI £5m
Insurance Renewal Date	NO will provide if successful.	06-29-08	12-08-08	10-15-08	31-Aug-08	08-12-08	09-29-08	10-30-08	30-Nov-08
Insurance Certificates attached	NO will provide if successful.	Yes Attached	Yes Attached	Yes Attached	Yes attached	Yes attached	Yes attached	Yes attached	Yes see tender
Will they increase if successful	Unable to increase	Will increase if successful	will increase PP but wont increase PI	Will increase if successful	Will increase if successful	Will increase if successful	Will increase Public to £10m and PI to £2 if successful	Exceed cover requested	Will increase if successful
H&S Policy	Yes, see bid clarification response	Yes, see bid clarification response	Yes Attached	Yes Attached	Yes attached	Yes attached	Yes attached	Yes attached	Yes see tender
Previous Experience	Yes, see tender	Yes, see bid clarification response	Yes see tender	See Appendix 7	Yes see Attachment	See Appendix 6	Yes see response 15	Yes see Beard Case Study	Refer to Section 17
Sub contracting	Is possible, see response	Not Used	Can operate under the National CIS Certification scheme	see tender	See tender	N/A	No	No	No
Firm Offer	12 Months Only	12 Months Only	12 Months Only	12 Months Only	12 Months Only	12 months only.	12 months only.	Yes 16 Months	12 months only
Declaration Page	Yes, complete	Yes, complete	Yes complete	Yes complete	Yes complete	Yes complete	Yes complete	Yes complete	Yes complete
Equality & Diversity	Yes, complete	Yes complete	Questionnaire complete but no further details	Yes complete	Yes complete	Yes complete	Yes complete	Yes complete	Yes complete
No Collusion	Yes, complete	Yes complete	Yes complete	Yes complete	Yes complete	Yes complete	Yes complete	Yes complete	Yes complete
Increase Validity period 150days	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Yellow Page	Clause 2.4 - Individual orders, Clause 2.11 - Contractors Liabilities Clause 2.12 - Insurance limits Clause 2.17 - Prevention of corruption Clause 2.19.2 - Termination Insolvency/Breach Clause 2.25 - Arbitration Clause 2.28 - Accident/Injury to workmen Clause 2.34 - Time of the essence Clause 2.41 - Registration Section 3 "Approved Timesheet" Clause 3.2.2 - Services to be provided Clause 3.3.4 - Duration, Nature and Intent Clause 3.4.3/4 - Down Selection for Default Clause 3.6 - TUPE Clause 3.14 - Restrictive Covenants Clause 3.19.5/6 - Complaints Clause 3.28.2 - Disclosure Scotland Checks Clause 3.29.1/3 - Warranty Clause 3.30.1 - Contractor Liability	Yellow Page Signed No Conditions	Yellow Page signed but no conditions	Yellow Page signed but no conditions	Yellow Page signed but no conditions	Yellow Page signed but no conditions	Clau 2.1 Interpretation, Clause 3.1 Definitions, Clau 3.8 Staff Training, Clause 3.9 Payment, Clause 3.10 Price Indexation, Clause 3.21 Agency Workers Obligations, Clause 3.21.2Agency Workers Obligations, 3.23 Agency Workers Obligations, 3.28Disclosure Scotland Checks, Clause 3.30 Contractor Liability, Clause 3.33 Contract Standard	Clause 2.15 Recovery of sums due, Clause 2.19.5 Termination on Insolvency or Material Breach, Clause 2.25 Arbitration, Clause 2.28 Accident or Injury to workmen, Clause 2.30 Confidentiality, Clause 2.34 Time fo the Essence, Clause 2.37 Contractor's Personnel, Clause 2.38 Standing Orders, Clause 3.7.1 Placement Procedures, Clause 3.8.1 Staff Training, Clause 3.9.3(a) Payment, Clause 3.10.2 Price Indexation, Clause 3.14.1 Restrictive Covenants, Clause 3.19.6Complaints Prcedures, Clause 3.21.1 Agency Workers Obligations, Clause 3.21.2Agency Workers Obligations, Clause 2.23.6 Health and Safety, Clause 3.23.8 Health and Safety, Clause 3.24.1 Uniform, Clause	Clause 2.12 Insurance, Clause 3.9.6 Payment
	See tender for full response on yellow page				Page 1		See tender for full response on yellow page	See tender for full response on	See tender for full response on yellow page

Temporary Agency Staff Evaluation

- 1. Financial - 75%
- 2. Service -10 %
- 3. Quality - 10%
- 4. Administration -5 %

Award Criteria 1a		Supplier 1	Supplier 2	Supplier 3	Supplier 4a	Supplier 4b	Supplier 5	Supplier 6	Supplier 7	Supplier 8	Supplier 9
1. Financial - 70%		MANPOWER UK	STAFFWISE PLC	SCOTWELD	FIRST PEOPLE	FIRST PEOPLE	BRIGHTWORK LTD	PRIME GROUP	HAYS	ABC SERVICES	ASA INTERNATIONAL
Commercial Summary	70%										
Total Achievable Score - 70											
1. Financial - 5%											
Fixed Prices	5%	1	1	1	1	1	1	1		2	1
Total Achievable Score - 5		2.50	2.50	2.50	2.50	2.50	2.50	2.50		5.00	2.50
Award Criteria 2											
2. Service - 10%											
Response Times		5	5	6	6	6	6	6	6	6	6
Data base Information		12	10	11	14	14	20	13	22	11	11
Total Achievable Score - 28		17	15	17	20	20	26	19	28	17	17
Total Award Criteria Score - 10%	10.00%	6.07	5.36	6.07	7.14	7.14	9.29	6.79	10.00	6.07	6.07
Award Criteria 3											
3. Quality 10- %											
Quality Assurance		3		3	3	3	1	1	3	3	3
Financial Stability		3	4	5	5	5	3	2	3	3	5
Total Achievable Score - 8		6	4	8	8	8	4	3	6	6	8
Award Criteria Total Score 10%	10.00%	7.50	5.00	10.00	10.00	10.00	5.00	3.75	7.50	7.50	10.00
Award Criteria 4											
4. Administration - 5%											
Health & Safety		1	1	1	1	1	1	1	1	1	1
Equality & Diversity		2	2	1	2	2	2	2	2	2	2
No Collusion		1	1	1	1	1	1	1	1	1	1
Employers Liability £5m		5	10	10	5	5	10	10	5	10	10
Third Party/Public Liability £10m		5	10	10	10	10	10	10	10	10	10
Profession Indemnity £5m		2	5		5	5	5	5	2	5	5
Total Achievable Score - 29		16	29	23	24	24	29	29	21	29	29
Award Criteria Total Score 5%	5.00%	3.48	5.00	4.79	4.14	4.14	5.00	5.00	3.62	5.00	5.00
SUMMARY TOTAL SCORE											
Award Criteria 1a											
Award Criteria 1b		2.50	2.50	2.50	2.50	2.50	2.50	2.50		5.00	2.50
Award Criteria 2		6.07	5.36	6.07	7.14	7.14	9.29	6.79	10.00	6.07	6.07
Award Criteria 3		7.50	5.00	10.00	10.00	10.00	5.00	3.75	7.50	7.50	10.00
Award Criteria 4		3.48	5.00	4.79	4.14	4.14	5.00	5.00	3.62	5.00	5.00
TOTAL TECHNICAL SCORE		19.55	17.86	23.36	23.78	23.78	21.79	18.04	21.12	23.57	23.57

Formula for Award Criteria Total Score = (Supplier Achieved Score divided by Highest Achieved Score) multiplied by % Score multiplied by 100

Award Criteria

- 1. Financial - 75%
- 2. Service - 10%
- 3. Quality - 10%
- 4. Administration - 5%

Award Criteria 1					
1. Financial - 75%					
SCORE					
Commercial Summary					
Total Achievable Score -					
Total Award Criteria Score - 70%					

Award Criteria 1b					
3. Quality - 5%					
SCORE					
Fixed Prices	< 1 year = 0	1 year = 1	>1 year ≥ 2 years = 2	>2 years = 3	
Total Achievable Score - 3					
Award Criteria Total Score - 15%					

Award Criteria 2					
2. Service - 10%					
SCORE					
Response times	SEE RESPONSE TIMES EVALUATION				
Database Information	SEE DATABASE EVALUATION				
Total Achievable Score - 28					
Total Award Criteria Score - 10%					

Award Criteria 3					
3. Quality - 10%					
SCORE					
Q6 Quality Assurance	None = 0	Procedure only = 1	Working Towards = 2	Accredited = 3	
Financial Stability	1 Star = 1	2 Star = 2	3 Star = 3	4 Star = 4	5 Star = 5
Total Achievable Score - 8					
Award Criteria Total Score 10 %					

Award Criteria 4					
4. Administration - 5%					
SCORE					
Q8 Health & Safety	None = 0	Policy = 1			
Equality & Diversity	Unable to Comply = 0	Partially Comply = 1	Fully Comply = 2		
No Collusion	Unable to Comply = 0	Fully Comply = 1			
Employers Liability £5m	Unable to comply = 0	Limited = 1	Full/Willing to = 2	Exceed = 3	
Third Party/Public Liability £10m	Unable to comply = 0	Limited = 1	Full/Willing to = 2	Exceed = 3	
Professional Indemnity £5m	Unable to comply = 0	Limited = 1	Full/Willing to = 2	Exceed = 3	
Total Achievable Score -					
Award Criteria Total Score 5 %					

TRADES	Supplier 1	Sup 1	Supplier 2	Sup 2	Supplier 3	Sup 3	Supplier 4	Sup 4	Supplier 5	Sup 5	Supplier 6	Sup 6	Supplier 7	Sup 7	Supplier 8	Sup 8	Supplier 9	Sup 9		
	MANPOWER UK	Score	STAFFWISE PLC	Score	SCOTWELD EMPLOYMENT	Score	FIRST PEOPLE SOLUTIONS	Score	BRIGHTWORK LTD	Score	PRIME GROUP	Score	HAYS	Score	ABC SERVICES	Score	ASA INTERNATIONAL	Score		mean
Painter and Decorators	35	1	32	1	15	1	206	2	326	2	400	2	1117	2	120	1	23	1	2274	252.67
Bricklayers	20	1	46	1	128	1	141	1	268	2	250	2	991	2	80	1	142	1	2066	229.56
Plasterers	10	1	28	1	10	1	98	1	449	2	75	1	835	2	70	1	135	1	1710	190.00
Wall & Floor Tilers	6	1	13	1	10	1	78	1	218	2	35	1	331	2	45	1	23	1	759	84.33
Slaters	10	1			11	1	91	1	142	2	60	1	219	2	30	1	7	1	570	63.33
Roughcasters	3	1	16	1	5	1	103	2	228	2	75	1	203	2	70	1	18	1	721	80.11
Joiners	253	1	79	1	69	1	294	1	1134	2	600	1	4867	2	300	1	158	1	7754	861.56
Advanced Plumbers	70	1	37	1	40	1	136	1	345	2	125	1	1255	2	100	1	78	1	2186	242.89
Approved Electricians	754	2	76	1	200	1	267	1	499	1	200	1	3033	2	150	1	97	1	5276	586.22
Glaziers	8	1	18	1	10	1	63	2	62	2	25	1	101	2	30	1	14	1	331	36.78
Labourers	151	1	85	1	313	1	326	1	985	1	1200	1	12111	2	600	1	282	1	16053	1783.67
		12		10		11		14		20		13		22		11		11		

Scoring

above the mean = 2 points

below the mean = 1 point

Period/Timescale	SUPPLIER 1 MANPOWER UK			SUPPLIER 2 STAFFWISE PLC			SUPPLIER 3 SCOTWELD EMPLOYMENT			SUPPLIER 4 FIRST PEOPLE SOLUTIONS			SUPPLIER 5 BRIGHTWORK LTD			SUPPLIER 6 PRIME GROUP			SUPPLIER 7 HAYS			SUPPLIER 8 ABC CONTRACT SERVICES LTD			SUPPLIER 9 ASA INTERNATIONAL					
	Compliant	Comment	Score	Compliant	Comment	Score	Compliant	Comment	Score	Compliant	Comment	Score	Compliant	Comment	Score	Compliant	Comment	Score	Compliant	Comment	Score	Compliant	Comment	Score	Compliant	Comment	Score			
<p>Initial Response Time</p> <p>The time from initial instruction to the time of uplift confirmation of ability to meet the requirement in accordance with the instruction</p> <p>Council Requirement: Within Two hours of the placing of a valid instruction.</p>	YES		2	Yes		2	Yes		2	Yes		2	Yes		2	Yes	we already react to tighter timescales on most of our current contracts.	2	Yes		2	Yes		2	Yes		2	Yes		2
<p>Personnel Notification Time</p> <p>The time from initial instruction to the supply of agreed information such as will permit the Council to consider the suitability of an operative or operatives for the position.</p> <p>Council Requirement: Within Twenty Four hours of the placing of a valid instruction.</p>	YES		2	Partial	Often 48 Hours is required	1	Yes		2	Yes		2	Yes		2	Yes	we already react to tighter timescales on most of our current contracts.	2	Yes		2	Yes		2	Yes		2	Yes		2
<p>Supply Completion Period</p> <p>The time from approval by the Council of the appointment of the operative to the arrival of operative in a position to commence work in accordance with the Council's</p> <p>Council Requirement: Within Twenty Four hours of the placing of formally approving the appointment of the proposed operative.</p>	YES	It is possible that a temporary employee is currently assigned or nearing the end of an assignment with another client. Under these circumstances we will ensure that we inform you of the situation prior to you meeting the operative. Under all other circumstances we can confirm compliance.	1	Yes		2	Yes		2	Yes		2	Yes		2	Yes	we already react to tighter timescales on most of our current contracts.	2	Yes		2	Yes		2	Yes		2	Yes		2
TOTAL SCORE			5			5			6			6			6			6			6			6			6			6

Scoring:
Yes = 2
Partial = 1
No = 0

- Award Criteria
1. Financial - 75%
 2. Service -10 %
 3. Quality - 10%
 4. Administration -5 %

1
2
3
4
5

Award Criteria 1a		Supplier 1	Supplier 2	Supplier 3	Supplier 4a	Supplier 4b	Supplier 5	Supplier 6	Supplier 7	Supplier 8	Supplier 9
1. Financial - 70%		MANPOWER UK	STAFFWISE PLC	SCOTWELD	FIRST PEOPLE	FIRST PEOPLE	BRIGHTWORK LTD	PRIME GROUP	HAYS	ABC SERVICES	INTERNATIO
LOT 1 - Painter & Decorator		59.06	58.56	69.15	62.58	57.25	70.00	55.40	69.13	61.09	66.16
LOT 1 - TOTAL SCORE		78.61	76.41	92.51	86.36	81.03	91.79	73.44	90.25	84.67	89.73
LOT 2 - Bricklayer		53.42	62.52	48.61	70.00	60.06	62.70	59.28	69.48	62.64	67.80
LOT 2 - TOTAL SCORE		72.97	80.37	71.98	93.78	83.84	84.49	77.32	90.61	86.22	91.37
LOT 3 - Plasterer		61.98	64.68	61.11	68.64	59.94	65.49	57.31	70.00	63.32	67.71
LOT 3 - TOTAL SCORE		81.53	82.54	84.47	92.42	83.72	87.28	75.35	91.12	86.89	91.28
LOT 4 - Wall & Floor Tiler		59.36	61.96	65.02	66.70	59.40	62.73	48.72	68.95	54.42	70.00
LOT 4 - TOTAL SCORE		78.91	79.81	88.38	90.48	83.19	84.52	66.75	90.07	77.99	93.57
LOT 5 - Slater		59.36		59.62	60.61	54.40	62.73	54.90	60.62	60.65	70.00
LOT 5 - TOTAL SCORE		78.91	17.86	82.98	84.39	78.18	84.52	72.93	81.74	84.22	93.57
LOT 6 - Roughcaster		67.44	66.87	64.34	66.69	60.13	67.70	63.27	69.45	65.46	70.00
LOT 6 - TOTAL SCORE		86.99	84.73	87.71	90.47	83.91	89.49	81.30	90.57	89.03	93.57
LOT 7 - Joiner		49.32	62.48	48.59	66.73	61.01	68.84	59.25	69.45	65.46	70.00
LOT 7 - TOTAL SCORE		68.87	80.34	71.95	90.51	84.80	90.63	77.29	90.57	89.03	93.57
LOT 8 - Advanced Plumber		52.09	63.90	44.48	66.35	59.96	70.00	58.85	69.81	62.03	65.76
LOT 8 - TOTAL SCORE		71.64	81.76	67.84	90.13	83.75	91.79	76.88	90.93	85.60	89.34
LOT 9 - Approved Electrician		59.61	64.73	45.22	66.88	61.19	67.91	59.61	70.00	62.84	66.62
LOT 9 - TOTAL SCORE		79.16	82.59	68.58	90.66	84.98	89.69	77.65	91.12	86.41	90.19
LOT 10 - Glazier		58.03	60.57		60.32	53.47	70.00	50.47	62.91	59.29	63.41
LOT 10 - TOTAL SCORE		77.58	78.43	23.36	84.10	77.25	91.79	68.50	84.03	82.86	86.98
LOT 11 - Labourer		46.53	68.87	58.97	62.33	51.69	64.64	48.61	70.00	62.40	59.59
LOT 11 - TOTAL SCORE		66.08	86.73	82.34	86.11	75.47	86.42	66.65	91.12	85.97	83.16
Total Achievable Score -	70.00%										

SUMMARY TOTAL SCORE											
Award Criteria 1b	5%	2.50	2.50	2.50	2.50	2.50	2.50	2.50	5.00	2.50	
Award Criteria 2	10%	6.07	5.36	6.07	7.14	7.14	9.29	6.79	10.00	6.07	6.07
Award Criteria 3	10%	7.50	5.00	10.00	10.00	10.00	5.00	3.75	7.50	7.50	10.00
Award Criteria 4	5%	3.48	5.00	4.79	4.14	4.14	5.00	5.00	3.62	5.00	5.00
TOTAL TECHNICAL SCORE		19.55	17.86	23.36	23.78	23.78	21.79	18.04	21.12	23.57	23.57