West Dunbartonshire Council

Provision of Cleaning/Valet Services for temporary Accomodation Units

| | Supplier 1 | Supplier 2 | Supplier 3 | Supplier 4 | Digest Of Offer Supplier 5 | Supplier 6 | Supplier 7 | Supplier 8 | Supplier 9 |
|---------------------------------|---|--------------------------------------|--------------------------------------|--------------------------------|--------------------------------------|--------------------------------|--|--|--|
| | Campbell Cleaning | Newton security | Absolute Furnishings | CF Services | Caledonian | SPS Doorguard | Crime Scene Cleaning | Active Hygiene | Mitie |
| Organisation Identity | Campbell cleaning services, 11 Kittyshaw | Newton Security Doors Ltd, 9 York | Absolute Furnishings Ltd, Units | CF Services, 33 Glenburn Road, | Caledonian Office & Window | SPS Doorguard Limited, 296 St | Crime Scene Cleaning UK LTD, 105 | Castlebrae-Active Hygeine Services, Block A, | MITIE Cleaning & Support Services LTD, 35 |
| ga | place, dalry, north ayrshire, KA24 4JS | Street, Ayr. KA8 8AN | 11–12a Darrows Estate, Bellshill | East Kilbride | Cleaning Co.Ltd, 32 Granvill Street, | Vincent Street, Glasgow, G2 | Llwydarth Rd, Maesteg Mid Glamorgan, | Units 2&3 Drakemire Business Park | Duchess Road, Rutherglen, G73 1AU |
| | prace, aamy, neran ayrenme, ra 🖃 r rec | | ML4 3HD | | Charing Cross, Glasgow, G3 7DR | ISRU | South Wales, CF34 9EU | Glasgow, G45 9SS | |
| Tel: | 01294 835886 / 07900675562 | 01292 269135 | 01698 844700 | 0141 583 5600 | 0141 248 3554 | 0141 275 4562 | 1656737355 | 07800 616881 | 0141 613 7800 |
| Fax: | 0141 882 6302 | 01292 292492 | | 0141 583 5700 | 0141 204 2454 | 0141 248 7861 | 1656732610 | | 1416137888 |
| Email: | d.campbell441@btinternet.com | jimmaitland@newtonholdings.com | Adrian@absolutefurnishings.com | jim.cosgrove@cfservices.co.uk | | alisongray@spsdoorguard.com | cscuk@btinternet.com | Allan.Carswell@castlebraedrainage.co.uk | steven.dickson@mitie.co.uk |
| Bid Manager | David Campbell | Jim Maitland | adrian conduit | Maureen Osbourne | | | | | Steven Dickson |
| Registered Address | As above | As above | As above | As above | As above | As above | As above | As above | As above |
| VAT Reg No. | 880467890 | 659060719 | 724105962 | 703722953 | 388902994 | 596515501 | | 703842450 | 869807854 |
| Company Registration | n/a | 157336 | sc209341 | sc170883 | SCO84888 | SC113186 | 6514324 | 195704 | 686377 |
| Org Structure | Attached | attached | attached | attached | attached | attached | attached | attached | attached |
| Account Co-ordinator | David Campbell | Scott Fraser | David Loughran | Gail Allan | Paul Kelly | john mcbride | Robert Phillips | john docherty | william sweeney |
| Account Manager | Peter Campbell | Ken Fraser | adrian conduit | Maureen Osbourne | Jim McLaughlin | john mcbride | David Ronan | stephen herriot | Steven Dickson |
| New Business | Designated staff for WDC contract | given written assurance | additional services specific to WDC, | specific to WDC requirements | given assurance | given details of how they will | Will supply 2 dedicated teams for the | given assurance of ability to fulfill contract | confident they can provide the necessary |
| | | | premises in area | | | deal with response and spec. | contract + 1 additional if required | inc. adding additional | resources to cover any scenario within current |
| | | | | | | | | personnel/equiptment/vehicles | structure |
| Compliance with EU Legislation | N/a | n/a | n/a | n/a | n/a | n/a | didn't answer | n/a | didn't answer |
| Financial Accounts | Attached | attached | attached | attached | attached | attached | only in operation since April 08. | yes | yes |
| Experian Report | new company??? | attached | attached | attched | attached | attached | yes | yes | yes |
| Areas of Business | cleaning, industrial, commercial and | cleaning, clearing, fumigation, | valets, clearance & furnishing | valets, clearance & furnishing | window/common area | , void property protection, | specialise in crime and trauma cleaning, | drainage, pest control, hygiene services | cleaning/clearing, deep cleaning, |
| | domestic | disenfestation, disinfection, refuse | supplier (already WDC furnishings | supplier to other Authorities | cleaning/construction | commmunal doors and door | needle disposal. | | windows,stairs/ hygiene/ consumable supply, |
| | | property maintenance | supplier) | | cleaning/trauma cleaning | entry systems. | | | housekeeping services/ancillary |
| | | | | | | | | | services/buildings & security |
| Quality Assurance/Accreditation | Policy only | policy only | certificate ISO 9001:2000 | policy only | policy only | ISO 9001:2000 - BS8800, | policy only | policy only - have applied for ISO 9001 | policy and certificates - several memberships |
| References | provided - excellent - 1 written + 1 verbal | provided good - both written | provided - both written excellent. | provided - 2 - indifferent | provided 2 - good references - some | provided 2 - no replies | only able to prove 1 due to new | provided 2 - no replies | 1 provided - 1 reply |
| | | | | | relevance to our spec/needs | | business | · · | |
| Any contracts Terminated | no | no | no | no | no | no | no | no | yes - details provided in ref 11.2 in file |
| PROFESSIONAL | none | SEPA | federation of Small Businesses | none | British Inst of Cleaning Science, | BSI, EXOR, CHAS, ROSPA, IM, | CHAS - certificate of H&S | BICS, ROSPA, CHAS british safety council, | multitude of organisations - some relevant |
| ORGANISATIONS | | | | | federation of master general and | IRM, NEBOSH, IQSH, SQMC, | | СВІ | |
| Insurances | EL £10m, Third Party £1m | EL £10m, third party £10m | EL £10m, third party £10m | EL £10m, third party £10m | EL £10m, Third Party £5m | EL £10m, Third party £5m | £5m PL & £10m EL | EL £10m, Third Party £5m | EL £10m third party £10m |
| Insurance Renewal Date | Monday, April 20, 2009 | Saturday, November 29, 2008 | Tuesday, April 21, 2009 | Wednesday, April 01, 2009 | Saturday, March 21, 2009 | 7th August 2008 | 28 February 2009 | 31st july 2008 | not known - not provided |
| Insurance Certificates attached | ves | yes | yes | yes | yes | ves | yes | yes | no |
| Willing to increase Insurance | n/a | n/a | n/a | n/a | yes | yes | yes | no | n/a |
| Subcontractors Used | no | no | no | no | no | ÍNO | no answer | no | no |
| H&S Policy | ves | ves | ves | ves | yes | YES | yes | ves | yes |
| Complaints procedure | provided | | provided | | policy only | POLICY ONLY | provided | policy only | policy only |
| rebates | yes see worksheets | yes see worksheet | yes see worksheet | yes see worksheet | none offered | NIL | yes see worksheets | none | yes see worksheets |
| Statement of intent | signed and dated | signed and dated | signed and dated | signed and dated | signed and dated | signed and dated | ľ | signed and dated | signed and dated |
| Equality & Diversity | ok | lok | lok | lok | lok | lok | lok | ok | ok |
| No Collusion | signed and dated | signed and dated | signed and dated | signed and dated | signed and dated | signed and dated | signed and dated | signed and dated | signed and dated |
| Fixed Prices | Yes | ves | ves | ves | yes | ves | yes | yes | retain prices for 36 months |
| Yellow Page | no qualifications signed and dated | no qualifications signed and dated | no qualifications signed and dated | no qualifications signed and | no qualifications signed and dated | no qualifications signed and | no qualifications signed and dated | additional costs for disposal of any items | no qualifications - signed and dated |
| | The qualifications signed and dated | | | dated | | dated | The qualifications signed and dated | removed from properties - signed and dated. | |

| | Supplier 1 | Supplier 2 | Supplier 3 | Supplier 4 | Supplier 5 | Supplier 6 | Supplier 7 | Supplier 8 | Supplier 9 |
|---------------------|-------------------|------------|----------------------|-------------|------------|---------------|----------------------|----------------|------------|
| Growth Value | Campbell Cleaning | newton | Absolute Furnishings | CF Services | Caledonian | SPS Doorguard | Crime Scene Cleaning | Active Hygiene | Mitie |
| £200,000 - £300,000 | 2% | 2.50% | 2.50% | 1.00% | 0% | 0% | 0.50% | 0% | 1.75% |
| £300,001 - £400,000 | 4% | 2.50% | 5.00% | 1.50% | 0% | 0% | 0.75% | 0% | 2.00% |
| £400,001 - £500,000 | 5% | | 7.50% | 2.00% | 0% | 0% | 1.00% | 0% | 2.25% |
| £500.000+ | 10% | | 10.00% | 2.00% | 0% | 0% | 1.00% | 0% | 2.50% |

West Dunbartonshire Council Provision of Cleaning/Valet Services for temporary Accomodation Units

Tender Evaluation

Award Criteria

1. Financial - 50% 2. Service - 22%

3. Quality - 22%

| 4. Administration - 6% | | Supplier 1 | Supplier 2 | Supplier 3 | Supplier 4 | Supplier 5 | Supplier 6 | Supplier 7 | Supplier 8 | Supplier 9 |
|---------------------------------------|-------------|--|----------------------------|--------------------------------------|-------------------------|-------------------------|-------------------------|----------------------------|-----------------------------|----------------------------|
| | | Campbell Cleaning Services | Newton Security Doors | Absolute Furnishings Ltd | CF Services | Caledonian | SPS Doorguard | Crime Scene Cleaning | Active Hygiene Services | Mitie |
| | | The state of the s | Training Search | , isosiato i airiisiinigo <u>Ita</u> | 0. 00.000 | Sale de l'Italia | 5. 5 2 5 5 1 guar a | Simile Coolie Cleaning | , tour or riggions controls | |
| Item | Total | Price TOTAL | Description Price TOTAL | Description Price TOTAL | Description Price TOTAL | Description Price TOTAL | Description Price TOTAL | Description Price | Description Price | Description Price |
| No. Product Description | Units | Description Offered Offered COST | Offered Offered COST | Offered Offered COST | Offered Offered COST | Offered Offered COST | Offered Offered COST | Offered Offered TOTAL COST | Offered Offered TOTAL COST | Offered Offered TOTAL COST |
| Valet Services of Temporary Acccomod | ation Units | | | | | | | | | |
| Standard Clean | 2 Bedsit | see sequence of operation £50.00 £100.00 | as per spec £55.00 £110.00 | as per spec £30.00 £60.00 | £60.00 £120.00 | £45.00 £90.00 | £100.00 £200.00 | £25.00 £50.00 | £72.00 £144.00 | £80.00 £160.00 |
| Deep Clean | 1 Bedsit | £80.00 £80.00 | £65.00 £65.00 | £40.00 £40.00 | £85.00 £85.00 | £65.00 £65.00 | £200.00 £200.00 | £37.00 £37.00 | £96.00 £96.00 | £120.00 £120.00 |
| Clear Out Furniture & Floor coverings | 1 Bedsit | £160.00 £160.00 | £120.00 £120.00 | £15.00 £15.00 | £140.00 £140.00 | £45.00 £45.00 | £165.00 £165.00 | £41.00 £41.00 | £72.00 £72.00 | £120.00 £120.00 |
| Carpet and Upholstery Cleaning | 1 Bedsit | £40.00 £40.00 | £45.00 £45.00 | £12.00 £12.00 | £50.00 £50.00 | £45.00 £45.00 | £100.00 £100.00 | £26.00 £26.00 | £48.00 £48.00 | £120.00 £120.00 |
| Needle search and Clean | 2 Bedsit | £66.00 £132.00 | £70.00 £140.00 | £45.00 £90.00 | £195.00 £390.00 | £95.00 £190.00 | £200.00 £400.00 | £48.00 £96.00 | £120.00 £240.00 | £180.00 £360.00 |
| Trauma Cleaning | 1 Bedsit | £100.00 £100.00 | £80.00 £80.00 | £45.00 £45.00 | £245.00 £245.00 | £95.00 £95.00 | £200.00 £200.00 | £137.00 £137.00 | £48.00 £48.00 | £240.00 £240.00 |
| Standard Clean | 8 2 APT | £75.00 £600.00 | £60.00 £480.00 | £42.50 £340.00 | £75.00 £600.00 | £55.00 £440.00 | £150.00 £1,200.00 | £26.50 £212.00 | £84.00 £672.00 | £120.00 £960.00 |
| Deep Clean | 4 2 APT | £110.00 £440.00 | £70.00 £280.00 | £47.50 £190.00 | £105.00 £420.00 | £80.00 £320.00 | £200.00 £800.00 | £39.00 £156.00 | £108.00 £432.00 | £180.00 £720.00 |
| Clear Out Furniture & Floor coverings | 1 2 APT | £190.00 £190.00 | £180.00 £180.00 | £24.00 £24.00 | £165.00 £165.00 | £55.00 £55.00 | £265.00 £265.00 | £41.00 £41.00 | £72.00 £72.00 | £200.00 £200.00 |
| Carpet and Upholstery Cleaning | 4 2 APT | £56.00 £224.00 | £55.00 £220.00 | £21.00 £84.00 | £95.00 £380.00 | £55.00 £220.00 | £200.00 £800.00 | £28.00 £112.00 | £48.00 £192.00 | £180.00 £720.00 |
| Needle search and Clean | 8 2 APT | £91.00 £728.00 | £75.00 £600.00 | £52.50 £420.00 | £215.00 £1,720.00 | £115.00 £920.00 | £200.00 £1,600.00 | £48.00 £384.00 | £120.00 £960.00 | £240.00 £1,920.00 |
| Trauma Cleaning | 2 2 APT | £140.00 £280.00 | £85.00 £170.00 | £60.00 £120.00 | £290.00 £580.00 | £95.00 £190.00 | £200.00 £400.00 | £137.00 £274.00 | £48.00 £96.00 | £240.00 £480.00 |
| Standard Clean | 60 3 APT | £100.00 £6,000.00 | £65.00 £3,900.00 | £42.50 £2,550.00 | £90.00 £5,400.00 | £65.00 £3,900.00 | £250.00 £15,000.00 | £28.00 £1,680.00 | £96.00 £5,760.00 | £180.00 £10,800.00 |
| Deep Clean | 30 3 APT | + - - - - - - - - - - | | £47.50 £1,425.00 | £115.00 £3,450.00 | £95.00 £2,850.00 | £300.00 £9,000.00 | £39.00 £1,170.00 | £108.00 £3,240.00 | £240.00 £7,200.00 |
| Clear Out Furniture & Floor coverings | 1 3 APT | | £240.00 £240.00 | £24.00 £24.00 | £195.00 £195.00 | £65.00 £65.00 | £265.00 £265.00 | £41.00 £41.00 | £72.00 £72.00 | £240.00 £240.00 |
| Carpet and Upholstery Cleaning | 30 3 APT | | 1 | £21.00 £630.00 | £120.00 £3,600.00 | £65.00 £1,950.00 | £200.00 £6,000.00 | £28.00 £840.00 | £60.00 £1,800.00 | £240.00 £7,200.00 |
| Needle search and Clean | 60 3 APT | 1 | | £52.50 £3,150.00 | £225.00 £13,500.00 | £140.00 £8,400.00 | £300.00 £18,000.00 | £48.00 £2,880.00 | £132.00 £7,920.00 | £280.00 £16,800.00 |
| Trauma Cleaning | 15 3 APT | | 11 | £60.00 £900.00 | £310.00 £4,650.00 | £95.00 £1,425.00 | £200.00 £3,000.00 | £137.00 £2,055.00 | £48.00 £720.00 | £240.00 £3,600.00 |
| Standard Clean | 8 4 APT | £125.00 £1,000.00 | £85.00 £680.00 | £70.00 £560.00 | £105.00 £840.00 | £75.00 £600.00 | £300.00 £2,400.00 | £30.50 £244.00 | £108.00 £864.00 | £240.00 £1,920.00 |
| Deep Clean | 4 4 APT | | £90.00 £360.00 | £75.00 £300.00 | £130.00 £520.00 | £110.00 £440.00 | £350.00 £1,400.00 | £39.00 £156.00 | £120.00 £480.00 | £280.00 £1,120.00 |
| Clear Out Furniture & Floor coverings | 1 4 APT | - | £250.00 £250.00 | £36.00 £36.00 | £220.00 £220.00 | £75.00 £75.00 | £265.00 £265.00 | £41.00 £41.00 | £72.00 £72.00 | £280.00 £280.00 |
| Carpet and Upholstery Cleaning | 4 4 APT | | £70.00 £280.00 | £30.00 £120.00 | £145.00 £580.00 | £75.00 £300.00 | £200.00 £800.00 | £28.00 £112.00 | £72.00 £288.00 | £280.00 £1,120.00 |
| Needle search and Clean | 8 4 APT | £149.00 £1,192.00 | | £85.00 £680.00 | | £160.00 £1,280.00 | £300.00 £2,400.00 | £48.00 £384.00 | £144.00 £1,152.00 | £300.00 £2,400.00 |
| Trauma Cleaning | 2 4 APT | | £95.00 £190.00 | £85.00 £170.00 | £350.00 £700.00 | £95.00 £190.00 | £200.00 £400.00 | £137.00 £274.00 | £48.00 £96.00 | £240.00 £480.00 |
| Standard Clean | 2 5 APT | £150.00 £300.00 | £90.00 £180.00 | £70.00 £140.00 | £120.00 £240.00 | £85.00 £170.00 | £300.00 £600.00 | £33.00 £66.00 | £120.00 £240.00 | £280.00 £560.00 |
| Deep Clean | 1 5 APT | £180.00 £180.00 | £95.00 £95.00 | £75.00 £75.00 | £145.00 £145.00 | £125.00 £125.00 | £350.00 £350.00 | £45.00 £45.00 | £132.00 £132.00 | £320.00 £320.00 |
| Clear Out Furniture & Floor coverings | 1 5 APT | £250.00 £250.00 | £260.00 £260.00 | £42.00 £42.00 | £245.00 £245.00 | £85.00 £85.00 | £265.00 £265.00 | £47.00 £47.00 | £72.00 £72.00 | £300.00 £300.00 |
| Carpet and Upholstery Cleaning | 1 5 APT | | £75.00 £75.00 | £36.00 £36.00 | £170.00 £170.00 | £85.00 £85.00 | £200.00 £200.00 | £37.50 £37.50 | £87.50 £87.50 | £280.00 £280.00 |
| Needle search and Clean | 2 5 APT | £173.00 £346.00 | £100.00 £200.00 | £85.00 £170.00 | £255.00 £510.00 | £175.00 £350.00 | £300.00 £600.00 | £51.00 £102.00 | £156.00 £312.00 | £320.00 £640.00 |
| Trauma Cleaning | 1 5 APT | £200.00 £200.00 | £100.00 £100.00 | £85.00 £85.00 | £375.00 £375.00 | £95.00 £95.00 | £300.00 £300.00 | £137.00 £137.00 | £48.00 £48.00 | £240.00 £240.00 |
| TOTAL COST | | £31,058.00 | £20,410.00 | £12,533.00 | £42,155.00 | £25,060.00 | £67,575.00 | £11,877.50 | £26,427.50 | £61,620.00 |
| TOTAL SCORE | | 16.83 | 25.61 | 41.70 | 12.40 | 20.85 | 7.73 | 44.00 | 19.78 | 8.48 |

<u>Score:</u> Is determined by a fomula which is **Lowest Total Cost** divided by **Total (of each supplier)** multiplied by **Score** Available (44).

Scoring Matrix

| | | | | Scoring N | latrix | | | | | |
|------------------------------------|------------|-------------------|-------------------|----------------------|-------------|------------|---------------|----------------------|----------------|------------|
| Award Criteria | | | | | | | | | | |
| 1. Financial - 50% | | | | | | | | | | |
| 2. Service - 22% | | | | | | | | | | |
| 3. Quality - 22% | | | | | | | | | | |
| 4. Administration - 6% | | Supplier 1 | Supplier 2 | Supplier 3 | Supplier 4 | Supplier 5 | Supplier 6 | Supplier 7 | Supplier 8 | Supplier 9 |
| | | Campbell Cleaning | Newton security | Absolute Furnishings | CF Services | Caledonian | SPS Doorguard | Crime Scene Cleaning | Active Hygiene | Mitie |
| Award Criteria 1 | | , | | | | | Ü | | 70 | |
| 1. Financial - | | | | | | | | | | |
| Commercial Summary - Offer Page | 44% | 16.83 | 25.61 | 41.70 | 12.40 | 20.85 | 7.73 | 44.00 | 19.78 | 8.48 |
| Firm Price | | 2.00 | 2.00 | 2.00 | 3.00 | 2.00 | 2.00 | 2.00 | 2.00 | 3.00 |
| Financial Otability | | | | | | | | | | |
| Financial Stability | | 0.00 | 4.00 | 5.00 | 5.00 | 5.00 | 5.00 | 2.00 | 2.00 | 4.00 |
| Growth Rebate | T 0 | 2.00 | 2.00 | 2.00 | 2.00 | 0.00 | 0.00 | 2.00 | 0.00 | 2.00 |
| Total Achievable Score - | 53 | 20.83 | 33.61 | 50.70 | 22.40 | 27.85 | 14.73 | 50.00 | 23.78 | 17.48 |
| Total Achievable Score - | 50.00% | 19.65 | 31.70 | 47.83 | 21.13 | 26.28 | 13.90 | 47.17 | 22.43 | 16.49 |
| | | | | | | | | | | |
| Award Criteria 2 | | | | | | | | | | |
| 2. Service - 22% | | | | | | | | | | |
| Q3 Delivery Timescales | | 2 | 2 | 2 | 2 | 2 | 2 | 0 | 2 | 2 |
| Q4 Delivery Areas | | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 1 |
| Q8 High Level Support | | 2 | 2 | 2 | 2 | 1 | 2 | 0 | 1 | 2 |
| Clause 3.31 Performance Reviews | | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Previous Experience/References | | 2 | 1 | 2 | 1 | 1 | 0 | 0 | 1 | 1 |
| Total Achievable Score - | 8 | 8 | 7 | 8 | 7 | 6 | 6 | 1 | 6 | 7 |
| Total Award Criteria Score - | 22.00% | 22.00 | 19.25 | 22.00 | 19.25 | 16.50 | 16.50 | 2.75 | 16.50 | 19.25 |
| | | | | | | | | | | |
| Award Criteria 3 | | | | | | | | | | |
| 3. Quality - 22% | | | | | | | | | | |
| Q1 Compliance to Specification | | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 0.00 | 2.00 | 2.00 |
| Q6 Disclosure Scotland Checks | | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 |
| Q7 Contract Standard Clause | | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 |
| Q9 Added Value | | 2 | 1 | 2 | 1 | 1 | 1 | 0 | 1 | 0 |
| Complaints Procedure | | 1 | 1 | 2 | 2 | 1 | 2 | 0 | 2 | 1 |
| Total Achievable Score - | 9 | 8.00 | 7.00 | 9.00 | 8.00 | 7.00 | 8.00 | 3.00 | 8.00 | 6.00 |
| Award Criteria Total Score | 22.00% | 19.56 | 17.11 | 22.00 | 19.56 | 17.11 | 19.56 | 7.33 | 19.56 | 14.67 |
| | | | | | | | | | | |
| Award Criteria 4 | | | | | | | | | | |
| 4. Administration - 6% | | _ | _ | _ | - | _ | _ | _ | _ | - |
| Employers Liability £10m | | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| Third Party/Public Liability £10m | | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| Q8 Health & Safety | | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 0 |
| Equality & Diversity | | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Compliance to WDC T&C's | | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Total Achievable Score - | 11 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 6 |
| Award Criteria Total Score | 6.00% | 4.36 | 4.36 | 4.36 | 4.36 | 4.36 | 4.36 | 4.36 | 4.36 | 3.27 |
| | | | | | | | | | | |
| | | | | SUMMARY TO | TAL SCOPE | | | | | |
| Award Criteria 1 | | 19.65 | 31.70 | 47.83 | 21.13 | 26.28 | 13.90 | 47.17 | 22.43 | 16.49 |
| Award Criteria 1 Award Criteria 2 | | 22.00 | 19.25 | 22.00 | 19.25 | 16.50 | 16.50 | 2.75 | 16.50 | 19.25 |
| Award Criteria 3 | | 19.56 | 7.00 | 22.00 | 19.56 | 17.11 | 19.56 | 7.33 | 19.56 | 14.67 |
| Award Criteria 4 | | 4.36 | 4.36 | 4.36 | 4.36 | 4.36 | 4.36 | 4.36 | 4.36 | 3.27 |
| TOTAL TECHNICAL SCORE | | 65.57 | 62.32 | 96.19 | 64.30 | 64.25 | 54.32 | 61.62 | 62.85 | 53.68 |
| TOTAL TECHNICAL SCORE | | 00.01 | No longer trading | 30.13 | _ 04.00 | 01.20 | 01.02 | 01.02 | <u> </u> | |
| 180 days | | yes | ves | yes | yes | yes | yes | yes | yes | yes |
| | | | | , , , | , , , | , , , | | 700 | | - 100 |

Formula for Award Criteria Total Score = Supplier Achieved Score divided by (Total Achievable Score divided by Award Criteria %)

Scoring System

Award Criteria

- 1. Financial 50%
- 2. Service 22%
- 3. Quality 22%
- 4. Administration 6%

| Award Criteria 1 | | | | | | | | |
|----------------------------------|----------------|---------------------------------------|-----------------|-----------------|------------|--|--|--|
| 1. Financial - 50% | | | SCORE | | | | | |
| Commercial Summary - Offer Page | | See valet tender evaluation worksheet | | | | | | |
| Firm Price | >24 months = 3 | 24 months = 2 | > 24 months = 1 | > 12 months = 0 | | | | |
| Financial Stability | 1 star = 1 | 2 star = 2 | 3 star = 3 | 4 star = 4 | 5 star = 5 | | | |
| Growth Rebate | Yes = 1 | No = 0 | | | | | | |
| Total Achievable Score - | | | | | | | | |
| Total Award Criteria Score - 50% | | | | | | | | |

| Award Criteria 2 | | | | |
|----------------------------------|---------------------|------------------|----------------------|--|
| 2. Service - 22% | | | SCORE | |
| Delivery Timescales | Full/Willing to = 2 | Limited = 1 | Unable to comply = 0 | |
| Delivery Areas | Yes = 1 | No = 0 | | |
| High Level Support | Excellent = 2 | Satisfactory = 1 | Unsatisfactory = 0 | |
| Performance Reviews | Yes = 1 | No = 0 | | |
| Previous Experience/References | Excellent = 2 | Satisfactory = 1 | Unsatisfactory = 0 | |
| Total Achievable Score - | | | | |
| Total Award Criteria Score - 22% | | | | |

| Award Criteria 3 | | | | |
|--------------------------------|---------------------|------------------|----------------------|--|
| 3. Quality - 22% | | | SCORE | |
| Compliance to Specification | Full/Willing to = 2 | Limited = 1 | Unable to comply = 0 | |
| Disclosure Scotland Checks | Yes = 1 | No = 0 | | |
| Contract Standard Clause | Full/Willing to = 2 | Limited = 1 | Unable to comply = 0 | |
| Added Value | Excellent = 2 | Satisfactory = 1 | Unsatisfactory = 0 | |
| Complaints Procedure | Excellent = 2 | Good = 1 | Poor = 0 | |
| Total Achievable Score - | | | | |
| Award Criteria Total Score 22% | | | | |

| Award Criteria 4 | | | | | |
|-----------------------------------|---------------|---------------------|--------------------|----------------------|--|
| 4. Administration - 6% | | | SCORE | | |
| Employers Liability £10m | Exceed = 3 | Full/Willing to = 2 | Limited = 1 | Unable to comply = 0 | |
| Third Party/Public Liability £10m | Exceed = 3 | Full/Willing to = 2 | Limited = 1 | Unable to comply = 0 | |
| Q8 Health & Safety | Excellent = 2 | Satisfactory = 1 | Unsatisfactory = 0 | | |
| Equality & Diversity | Excellent = 2 | Satisfactory = 1 | Unsatisfactory = 0 | | |
| Compliance to WDC T&C's | Yes = 1 | No = 0 | | | |
| Total Achievable Score - | | | | | |
| Award Criteria Total Score 6% | | | | | |