

## Appendix 2

### Bidder PQQ Evaluation Matrix

	Bidder A	Bidder B	Bidder C	Bidder D	Bidder E
<b>Technical Evaluation</b>					
<b>Areas of Business, Past Experience &amp; References</b>	<b>Score</b>	<b>Score</b>	<b>Score</b>	<b>Score</b>	<b>Score</b>
Principal areas of business activity of the organisation	12	12	12	9	12
Experience during the last 3 years.	20	16	16	12	8
3 references in re similar services.	20	20	17.5	15	15
<b>Section Score</b>	<b>52</b>	<b>48</b>	<b>45.5</b>	<b>36</b>	<b>35</b>
<b>Staffing</b>	<b>Score</b>	<b>Score</b>	<b>Score</b>	<b>Score</b>	<b>Score</b>
Number of Staff Employed	8	8	8	6	8
Staff Breakdown	12	12	12	9	9
Staff Directly Involved in Relevant Services	12	9	12	10.5	12
Staff Turnover	9	9	9	9	6
Resume of Key Staff	16	16	16	16	12
TUPE Experience	16	16	16	8	14
Pensions Approach	16	12	16	8	14
<b>Section Score</b>	<b>89</b>	<b>82</b>	<b>89</b>	<b>66.5</b>	<b>75</b>
<b>Design, Planning, Environmental Impact &amp; Sustainability</b>	<b>Score</b>	<b>Score</b>	<b>Score</b>	<b>Score</b>	<b>Score</b>
Evidence of and understanding of the design issues.	16	12	20	14	12
Impact on neighbouring proprietors and environment.	15	6	9	10.5	9
Demonstration of sustainability in design and construction etc.	12	9	12	12	9
Programme for obtaining Planning Permissions etc	8	6	8	7	6
Environmental Statement	8	6	8	8	6
<b>Section Score</b>	<b>59</b>	<b>39</b>	<b>57</b>	<b>51.5</b>	<b>42</b>
<b>Service Delivery</b>	<b>Score</b>	<b>Score</b>	<b>Score</b>	<b>Score</b>	<b>Score</b>
Method statement for effective FM delivery.	16	12	12	16	16
Experience of Payment Mechanism.	16	16	12	14	12
Helpdesk Facilities	12	9	9	12	12
Interface with In-house providers.	16	12	12	14	8
<b>Section Score</b>	<b>60</b>	<b>49</b>	<b>45</b>	<b>56</b>	<b>48</b>
<b>Total Score</b>	<b>260</b>	<b>218</b>	<b>236.5</b>	<b>210</b>	<b>200</b>
<b>Financial Evaluation</b>					
Solvency and Financial Strength	Pass/ Marginal Pass	Pass	Pass	Pass/ Marginal Pass	Pass/ Marginal Pass
Fundraising Ability	3.5	5	5	3.5	3