

1. PRIMARY DEBT MANAGER

| | JB Debt | Past Due | BCW Group | Scott & Co | Stirling Park | Walker Love |
|---|--------------|--------------|--------------|--------------|---------------|---------------|
| A. Pre - Qualification | | | | | | |
| 1. Company to be financially stable Turnover to be a minimum of 5 x contract value | NO | NO | Yes | Yes | Yes | Yes |
| 2. Three reference sites available | Yes | Yes | Yes | Yes | Yes | Yes |
| B. Award Criteria | | | | | | |
| Methodology and Timescale - 20 | | | | | | |
| Methodology including quality assurance (10) | 4.00 | 4.00 | 6.00 | 7.00 | 6.00 | 8.00 |
| Timescale (5) | 1.50 | 1.00 | 2.50 | 3.00 | 3.50 | 4.00 |
| Valued Added Items (5) | 1.00 | 1.00 | 3.50 | 3.00 | 3.50 | 3.50 |
| Staff Employed and Organisational Experience - 30 | | | | | | |
| Number of staff involved (5) | 1.00 | 1.00 | 2.50 | 3.00 | 3.00 | 3.50 |
| Profile of Staff & Personal Experience (10) | 2.00 | 2.00 | 5.00 | 6.00 | 6.00 | 7.00 |
| Organisation Experience (10) | 3.00 | 2.00 | 6.00 | 7.00 | 6.00 | 8.00 |
| Valued Added Items (5) | 1.00 | 1.00 | 3.00 | 2.50 | 3.50 | 3.50 |
| Sub Total | 13.50 | 12.00 | 28.50 | 31.50 | 31.50 | 37.50 |
| Cost - 50 | | | | | | |
| Lowest Cost Base Method (50) | 41.72 | 17.46 | 40.46 | 26.50 | 48.63 | 50.00 |
| Sub Total | 55.22 | 29.46 | 68.96 | 58.00 | 80.13 | 87.50 |
| C. Presentation Score 25 | n/a | n/a | 14.58 | 17.56 | 16.43 | 19.64 |
| Total (125) | 55.22 | 29.46 | 83.54 | 75.56 | 96.56 | 107.14 |
| Rank | | | 3 | 4 | 2 | 1 |

2. SECOND PLACEMENT DEBT MANAGER

| | JB Debt | BCW Group | Stirling Park | Walker Love |
|---|--------------|--------------|---------------|--------------|
| A. Pre - Qualification | | | | |
| 1. Company to be financially stable Turnover to be a minimum of 5 x contract value | NO | Yes | Yes | Yes |
| 2. Three reference sites available | Yes | Yes | Yes | Yes |
| B. Award Criteria | | | | |
| Methodology and Timescale - 20 | | | | |
| Methodology including quality assurance (10) | 4.00 | 6.00 | 6.00 | 7.00 |
| Timescale (5) | 1.50 | 2.50 | 3.50 | 3.50 |
| Valued Added Items (5) | 1.00 | 3.50 | 3.50 | 3.00 |
| Staff Employed and Organisational Experience - 30 | | | | |
| Number of staff involved (5) | 1.00 | 2.50 | 3.00 | 3.50 |
| Profile of Staff & Personal Experience (10) | 2.00 | 5.00 | 6.00 | 6.00 |
| Organisation Experience (10) | 3.00 | 6.00 | 6.00 | 6.00 |
| Valued Added Items (5) | 1.00 | 3.00 | 3.50 | 3.00 |
| Sub Total | 13.50 | 28.50 | 31.50 | 32.00 |
| Cost - 50 | | | | |
| Lowest Cost Base Method (50) | 21.50 | 36.03 | 50.00 | 21.50 |
| Sub Total | 35.00 | 64.53 | 81.50 | 53.50 |
| C. Presentation Score 25 | n/a | 12.99 | 14.79 | 17.29 |
| Total (125) | 35.00 | 77.52 | 96.29 | 70.79 |
| Rank | | 2 | 1 | 3 |

3. FORMER TENANT ARREARS AND HOUSING BENEFIT OVERPAYMENT RECOVERIES

| | JB Debt | Past Due | BCW Group | Lewis Group | Rossendales | Stirling Park | Walker Love | Scott & Co |
|---|--------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|
| A. Pre - Qualification | | | | | | | | |
| 1. Company to be financially stable Turnover to be a minimum of 5 x contract value | NO | NO | Yes | Yes | Yes | Yes | Yes | Yes |
| 2. Three reference sites available | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| B. Award Criteria | | | | | | | | |
| Methodology and Timescale - 20 | | | | | | | | |
| Methodology including quality assurance (10) | 4.00 | 4.00 | 6.00 | 6.00 | 7.00 | 6.00 | 7.00 | 7.00 |
| Timescale (5) | 1.50 | 1.00 | 2.50 | 2.50 | 3.50 | 3.50 | 3.50 | 3.00 |
| Valued Added Items (5) | 1.00 | 1.00 | 3.50 | 2.50 | 4.00 | 3.50 | 3.00 | 3.00 |
| Staff Employed and Organisational Experience - 30 | | | | | | | | |
| Number of staff involved (5) | 1.00 | 1.00 | 2.50 | 3.50 | 3.50 | 3.00 | 3.50 | 3.00 |
| Profile of Staff & Personal Experience (10) | 2.00 | 2.00 | 5.00 | 7.00 | 3.50 | 6.00 | 6.00 | 6.00 |
| Organisation Experience (10) | 3.00 | 2.00 | 6.00 | 7.00 | 8.00 | 6.00 | 6.00 | 7.00 |
| Valued Added Items (5) | 1.00 | 1.00 | 3.00 | 2.50 | 4.00 | 3.50 | 3.00 | 2.50 |
| Sub Total | 13.50 | 12.00 | 28.50 | 31.00 | 33.50 | 31.50 | 32.00 | 31.50 |
| Cost - 50 | | | | | | | | |
| Lowest Cost Base Method (50) | 16.50 | 24.75 | 41.60 | 12.38 | 16.50 | 50.00 | 19.80 | 16.50 |
| Sub Total | 30.00 | 36.75 | 70.10 | 43.38 | 50.00 | 81.50 | 51.80 | 48.00 |
| C. Presentation Score 25 | n/a | n/a | 12.99 | 17.08 | 11.81 | 14.79 | 17.29 | 17.56 |
| Total (125) | 30.00 | 36.75 | 83.09 | 60.46 | 61.81 | 96.29 | 69.09 | 65.56 |
| Rank | | | 2 | 6 | 5 | 1 | 3 | 4 |

4. SHERIFF OFFICER SERVICES

| | Gordon Noble | Scott & Co | Stirling Park | Walker Love |
|--|--------------|--------------|---------------|---------------|
| A. Pre - Qualification | | | | |
| 1. Company to be financially stable Turnover to be a minimum of 5 x contract value | NO | Yes | Yes | Yes |
| 2. Three reference sites available | Yes | Yes | Yes | Yes |
| B. Award Criteria | | | | |
| Methodology and Timescale - 20 | | | | |
| Methodology including quality assurance (10) | 2.00 | 7.00 | 6.00 | 8.00 |
| Timescale (5) | 1.50 | 3.00 | 3.50 | 4.00 |
| Valued Added Items (5) | 1.50 | 3.00 | 3.50 | 3.50 |
| Staff Employed and Organisational Experience - 30 | | | | |
| Number of staff involved (5) | 1.50 | 3.00 | 3.00 | 3.50 |
| Profile of Staff & Personal Experience (10) | 3.00 | 6.00 | 6.00 | 7.00 |
| Organisation Experience (10) | 3.00 | 7.00 | 6.00 | 8.00 |
| Valued Added Items (5) | 1.50 | 2.50 | 3.50 | 3.50 |
| Sub Total | 14.00 | 31.50 | 31.50 | 37.50 |
| Cost - 50 | | | | |
| Lowest Cost Base Method (50) Act of Sederunt Sheriff Officers 2007 Equal costs for Scoring purposes | 50.00 | 50.00 | 50.00 | 50.00 |
| Sub Total | 64.00 | 81.50 | 81.50 | 87.50 |
| C. Presentation Score 25 | n/a | 17.56 | 16.43 | 19.64 |
| Total (125) | 64.00 | 99.06 | 97.93 | 107.14 |
| Rank | | 2 | 3 | 1 |