



Tendering Committee

Date:	Wednesday, 2 December 2020
Time:	09:15
Format:	Zoom Video Conference
Contact:	Scott Kelly, Committee Officer Email: <u>scott.kelly@west-dunbarton.gov.uk</u>

Dear Member

Please attend a meeting of the **Tendering Committee** as detailed above.

The Convener has directed that the powers contained in Section 43 of the Local Government in Scotland Act 2003 will be used and so Members will attend the meeting remotely.

The business is shown on the attached agenda.

Yours faithfully

JOYCE WHITE

Chief Executive

Distribution:

Councillor J. Finn (Chair) Councillor G. Casey Councillor I. Dickson (Vice Chair) Councillor D. Docherty Provost W. Hendrie Councillor M. McNair Councillor L. O'Neill Councillor B. Walker

All other Councillors for information

Strategic Director - Transformation & Public Service Reform Strategic Lead - Regulatory

Date of Issue: 19 November 2020

TENDERING COMMITTEE

WEDNESDAY, 2 DECEMBER 2020

<u>AGENDA</u>

1 APOLOGIES

2 DECLARATIONS OF INTEREST

Members are invited to declare if they have an interest in any of the items of business on this agenda and the reasons for such declarations.

3 MINUTES OF PREVIOUS MEETING

5 – 6

Submit, for approval as a correct record, the Minutes of Meeting of the Tendering Committee held on 11 November 2020.

4 OPEN FORUM

The Committee is asked to note that no open forum questions have been submitted by members of the public.

5 CONTRACT AUTHORISATION REPORT – APPOINTMENT OF 7 – 10 AN EMPLOYER'S AGENT FOR THE NEW BUILD HOUSING PROGRAMME

Submit report by the Strategic Director – Transformation and Public Service Reform seeking approval to authorise the Strategic Lead – Regulatory to conclude the award of the contract for the Appointment of an Employer's Agent for the New Build Housing Programme.

ITEM 3

TENDERING COMMITTEE

At a Meeting of the Tendering Committee held by video conference on Wednesday, 11 November 2020 at 9.15 a.m.

Present:Provost William Hendrie and Councillors Gail Casey, Ian
Dickson, Diane Docherty, Jim Finn and Lawrence O'Neill.

- Attending:Angela Wilson, Strategic Director Transformation and Public
Service Reform; Annabel Travers, Procurement Manager; David
Aitken and Derek McLean, Business Partners Strategic
Procurement; and Scott Kelly, Committee Officer.
- Apology: An apology for absence was intimated on behalf of Councillor Marie McNair.

Councillor Jim Finn in the Chair

CHAIR'S REMARKS

Before commencing with the business of the meeting, Councillor Finn, Chair, requested that the Committee observe two minutes of silence in recognition of Armistice Day.

DECLARATIONS OF INTEREST

It was noted that there were no declarations of interest in any of the items of business on the agenda.

MINUTES OF PREVIOUS MEETING

The Minutes of Meeting of the Tendering Committee held on 21 October 2020 were submitted and approved as a correct record.

OPEN FORUM

The Committee noted that no open forum questions had been submitted by members of the public.

CONTRACT AUTHORISATION REPORT – PROVISION OF BANKING SERVICES

A report was submitted by the Strategic Director – Transformation and Public Service Reform seeking approval to authorise the Strategic Lead – Regulatory to conclude the award of the contract for the Provision of Banking Services.

After discussion and having heard Mr McLean, Business Partner – Strategic Procurement, and the Strategic Director in further explanation of the report and in answer to Members' questions, the Committee agreed:-

- (1) to authorise the Strategic Lead Regulatory to conclude, on behalf of the Council, the award of the contract for the Provision of Banking Services for the Council and West Dunbartonshire Leisure Trust to Clydesdale Bank PLC; and
- (2) to note: (i) that the contract shall be for a maximum period of three years with the option to extend for a further two 12 month extensions and at a value of £62,915, excluding VAT, over three years and a value of £104,859, excluding VAT, over five years; and (ii) that the estimated commencement date of the contract was 1 April 2021.

CONTRACT AUTHORISATION REPORT – SUBCONTRACTORS FOR BUILDING SERVICES

A report was submitted by the Strategic Director – Transformation and Public Service Reform seeking approval to authorise the Strategic Lead – Regulatory to conclude the award of the contracts for the Installation of Kitchens, Bathrooms and Showers and Supply and Installation of UPVC Windows and Doors.

After discussion and having heard Mr Aitken, Business Partner – Strategic Procurement, in further explanation of the report and in answer to a Member's questions, the Committee agreed:-

- (i) to authorise the award of the contract for the Installation of Kitchens, Bathrooms and Showers to Everwarm Ltd; (ii) to note that the contract shall be for a period of up to eight months to 31 July 2021, with the option to extend further for a period of up to eight months to 31 March 2022; and (iii) to note that the estimated value over 16 months was £1,380,000, excluding VAT, and that the estimated commencement date was 1 December 2020; and
- (2) (i) to authorise the award of the contract for the Supply and Installation of UPVC Windows and Doors to Sidey Solutions Ltd; (ii) to note that the contract shall be for a period of up to eight months to 31 July 2021, with the option to extend further for a period of up to eight months to 31 March 2022; and (iii) to note that the total estimated value over 16 months was £1,500,000, excluding VAT, and that the estimated commencement date was 1 December 2020.

The meeting closed at 9.30 a.m.

WEST DUNBARTONSHIRE COUNCIL

Report by Strategic Director – Transformation & Public Service Reform

Tendering Committee: 02 December 2020

Subject: Contract Authorisation Report - Appointment of an Employer's

Agent for the New Build Housing Programme

1. Purpose

1.1 The purpose of this report is to seek the approval of the Tendering Committee to authorise the Strategic Lead - Regulatory to conclude the award of the contract for the Appointment of an Employer's Agent for the New Build Housing Programme.

2. Recommendations

- 2.1 It is recommended that the Tendering Committee authorise the Strategic Lead -Regulatory to conclude on behalf of West Dunbartonshire Council (the Council):
 - a) The award of the contract for Appointment of an Employer's Agent for the New Build Housing Programme at Clydebank East to WSP UK Limited with the value at a percentage fee of the overall design and construction costs of £12.5m; and
 - b) Note that the contract shall be for a period of three years from 14 December 2020, with an option to extend for a further two x 12 months until 13 December 2025.

3. Background

- **3.1** The Council is progressing with the next phase of its ambitious New Build Housing programme and is underway with the design of a circa 100 unit development in Clydebank East. This site is part of a development programme which will assist in meeting the significant demand for this tenure throughout the local authority area.
- **3.2** The contractor, CCG (Scotland) Ltd has already been appointed to carry out the construction project at Clydebank East on a design and build basis. An Employer's Agent is required to act on the Council's behalf to manage the project, providing a range of services including liaising with the construction contractor, to ensure the Council's interests are protected.
- **3.3** The budget for Appointment of an Employer's Agent for the New Build Housing Programme is part of the wider budget which was approved as part of the Housing Revenue Account (HRA) Capital Programme at West Dunbartonshire Council on 5 March 2018.

3.4 This procurement exercise has been conducted in accordance with the Council's Standing Orders and Financial Regulations and the *Public Contracts* (Scotland) *Regulations 2016* for Services. A Contract Strategy was approved on 29 October 2020.

4. Main Issues

- **4.1** The Contract Strategy identified the Scotland Excel (SXL) Framework Agreement (FA) for Engineering and Technical Consultancy as the best route to market for this requirement. A mini competition conducted under this FA was published on the Public Contracts Scotland Tender (PCS-Tender). Four of the 14 providers invited to the mini competition submitted a response by the deadline on 5 November 2020.
- **4.2** Four submissions were evaluated against a set of award criteria which was based on price / quality ratio of 50% / 50%. For quality, the scores awarded to each provider at FA level were brought forward for this mini competition. The scores relative to the award criteria of each tenderer are as follows:

	Weighting	Atkins Ltd	Currie & Brown UK Limited	Gardiner & Theobald LLP	WSP UK Limited	
Quality (50%)						
Quality Sub-Total %:	(50%)	40.8%	28%	35.3%	42.5%	
Price (50%)						
Price Sub Total %	(50%)	36.2%	50%	36.4%	38.3%	
Total Score	100%	77%	78%	71.6%	80.8%	

- **4.3** It is recommended that the contract is awarded to WSP UK Limited of London, England, who has provided the most economically advantageous tender. The contract will be serviced from the provider's Glasgow office. The duration of the contract shall be for a period of three years from 14 December 2020, with an option to extend for a further two x 12 months until 13 December 2025. Please note: providers had to state a single price in the form of a fixed percentage fee for the duration of the contract, therefore it was considered to be commercially sensitive thus only the price score has been shown in the table above. The value of the contract is below the value approved by West Dunbartonshire Council.
- **4.4** WSP UK Limited has committed to follow the Fair Working Practices identified within the SXL FA and pays all staff above the Real Living Wage at a minimum of £9.30 per hour, increasing to £9.50 per hour by 9 May 2021. WSP UK

Limited has committed to delivery of a range of social benefits at FA level. Social benefits will be discussed at the implementation meeting and actions to take these forward will be agreed.

5. People Implications

5.1 There are no people implications.

6. Financial and Procurement Implications

- **6.1** Financial costs in respect of this contract are within the agreed budget and will be met from the Housing Revenue Account (HRA) Housing Capital Programme for 2020/2025.
- **6.2** The price evaluation for this tender was based on a fixed percentage fee, calculated against the overall cost of the New Build Housing project at Clydebank East which is currently estimated at £12.5m and this amount was used for evaluation. Should the overall size and cost of the project increase/decrease, then the overall estimated cost of the contract will increase/decrease in line with the fixed percentage fee.
- **6.3** This procurement exercise was conducted in accordance with the agreed Contract Strategy produced by the Corporate Procurement Unit in close consultation with Housing Development & Homelessness officers and the provisions of Contract Standing Orders, the Financial Regulations and relevant procurement legislation.

7. Risk Analysis

7.1 The successful provider has no known links to Serious and Organised Crime which would have significant political and reputational ramifications for the Council.

8. Equalities Impact Assessment (EIA)

8.1 Following an initial screening there are no potential negative impacts identified in terms of equality.

9. Consultation

9.1 Consultation has taken place with Housing Development & Homelessness, Legal Services and Finance Services.

10. Strategic Assessment

- **10.1** The Appointment of an Employer's Agent for the New Build Housing Programme will contribute to the delivery of the following Council strategic priorities:
 - Supported individuals, families and carers living independently and with dignity.

Angela Wilson Strategic Director - Transformation & Public Service Reform 16 November 2020

Person to Contact:	Andrew Duncan, Interim Senior Procurement Officer, Corporate Procurement Unit, <u>Andrew.Duncan@west-</u> <u>dunbarton.gov.uk</u>
Appendices:	Not Applicable
Background Papers:	Contract Strategy EIA Screening
Wards Affected:	Clydebank Waterfront