Appendix 2a: Year - End Procurement Strategy Performance Report 2019/20

| P | A strong local economy and improved job opportunities |
|---|-------------------------------------------------------|
|---|-------------------------------------------------------|

A growing economy

| | 2017/18 | 2018/19 | 2019/20 |) | | | | | | |
|------------------------------------------------------------------|---------|---------|---------|--------|-------------|---------------|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|--|
| Performance Indicator | Value | Value | Value | Target | Status | Long Trend | Short Trend | Note | Assigned To | |
| % of procurement spent on local small / medium-sized enterprises | 11.18% | 10.9% | 16.8% | 12% | > | • | • | Target exceeded and short and long trends improving. This PI focuses on small / medium-sized enterprises (SMEs) based in WD. When SMEs who have a presence in WD (i.e. other basis elsewhere) are also included, this figure increases by 19.79 percentage points to 36.61%. This will be a new PI for 20/21 in addition to SECON04. | Alison Wood | |

| Ob Increased employment and training o | pportunities |
|----------------------------------------|--------------|
|----------------------------------------|--------------|

| | 2017/18 | 2018/19 | 2018/19 2019/20 | | | | | | | | |
|----------------------------------------------------------------------------------------------------|---------|---------|-----------------|--------|--------|---------------|----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|--|--|
| Performance Indicator | Value | Value | Value | Target | Status | Long Trend | Short Trend | Note | Assigned To | | |
| Percentage of social benefits points delivered against social benefits points required (From £50k) | N/A | 15% | 64.3% | 75% | | • | • | While the target was missed, performance has improved significantly over the previous year. We will continue to embed the social benefits points delivered. | Annabel Travers; Alison Wood | | |



Open, accountable and accessible local government



Strong financial governance and sustainable budget management (Service Objective)

| | 2017/18 | 2018/19 | 2019/20 | | | | | | |
|-------------------------------------------------------|----------|----------|----------|----------|--------|---------------|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| Performance Indicator | Value | Value | Value | Target | Status | Long Trend | Short Trend | Note | Assigned To |
| Annual Cash Savings target achieved | £435,565 | £334,728 | £544,022 | £400,000 | | • | • | Target exceeded and both short and long trends improving. The break down is: Revenue: £480,450 Rebate: £63,215 Capital: £357 Total: £544,022 | Annabel Travers; Alison Wood |
| Percentage of Purchase to Pay savings target achieved | 100% | 94% | 92% | 100% | | • | • | P2P target has not been reached and short and long trends are declining. This was due to under performance on card rebate although the number of suppliers that can take the card has almost been reached. | Annabel Travers; Alison Wood |
| Percentage of contracts that are compliant | 72% | 77.2% | 90.7% | 90% | | a | • | Target exceeded and short and long trends improving. Compliant spend is at 90.7% for 19/20 with regulated spend (from £50K for supplier and services and from £2M for works) at 91.2% for the same period. | Annabel Travers; Alison Wood |

| Risk | Current Risk Matrix | Date Reviewed | Latest Note | Target Risk Matrix | Assigned To |
|---------------------------------------------|---------------------|------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-----------------|
| Non-compliance with procurement legislation | Impact | 15-May- | FY2019/20 regulated spend: 91.2% There is currently a proportion of spend that is non-compliant. Improvement actions have been highlighted in 20/21 within the Annual Procurement Report - 2019/20 to mitigate this risk. | Impact | Annabel Travers |



Efficient and effective frontline services that improve the everyday lives of residents



A continuously improving Council delivering best value

| | 2017/18 | 2018/19 | 2019/20 | | | | | | | |
|-------------------------------------------------------------------------------------------------------|---------|---------|---------|--------|--------|------|-------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|--|
| Performance Indicator | Value | Value | Value | Target | Status | Note | Assigned To | | | |
| External assessment of procurement - PCIP score (Procurement and Commercial Improvement Programme) | N/A | 75.52% | N/A | | | | | This external assessment takes place every two years. It is due in 2020/21 although it is likely to be postponed due to the coronavirus pandemic. | Annabel Travers; Alison Wood | |
| Percentage of Contract & Supplier Management (C&SM) scorecards submitted against the total number due | N/A | 5.3% | 55% | 75% | | | • | While performance has improved significantly over the previous year, the target was missed due to familiarisation of the new process. We will continue to embed C&SM scorecards in 2020/21. | Annabel Travers; Alison Wood | |

Appendix 2b: Annual Procurement Strategy Delivery Plan 2020/21

| P | A strong local economy and improved job opportunities |
|----|-------------------------------------------------------|
| Ob | A growing economy |

| | 2018/19 | 2018/19 | | | | 2020/21 | | | | |
|-------------------------------------------------------------------------------------------------------------------|----------|-----------------|--------|-------|--------|----------|------------|----------------|--------|-----------------|
| Performance Indicator | Value | Target | Status | Value | Target | Status | Long Trend | Short Trend | Target | Assigned To |
| % of procurement spent on local small/medium-size enterprises and SMEs who have a presence in West Dunbartonshire | | New for 2020/21 | | | | | | | 38% | Annabel Travers |
| % of procurement spent on local small / medium-sizenterprises | ed 10.9% | 11% | | 16.8% | 12% | ② | 1 | 1 | 14% | Annabel Travers |

| Action | Start Date | Due Date | Assigned To |
|--------------------------------------------------------------------------------------|-------------|-------------|-----------------|
| Implement a range of actions to improve Council spend with local businesses and SMEs | 01-Apr-2020 | 31-Mar-2021 | Annabel Travers |

| Ob | Increased employment and training opportunities |
|----|-------------------------------------------------|

| | 2018/19 | | | 2019/20 | | | | | 2020/21 | | | |
|----------------------------------------------------------------------------------------------------|---------|--------|--------|---------|--------|--------|------------|----------------|---------|-----------------|--|--|
| Performance Indicator | Value | Target | Status | Value | Target | Status | Long Trend | Short Trend | Target | Assigned To | | |
| Percentage of social benefits points delivered against social benefits points required (From £50k) | 15% | 100% | | 64.3% | 75% | | | 1 | 75% | Annabel Travers | | |

| Action | Start Date | Due Date | Assigned To |
|------------------------------------|-------------|-------------|-----------------|
| Implement targeted social benefits | 01-Apr-2020 | 31-Mar-2021 | Annabel Travers |

Open, accountable and accessible local government



Strong financial governance and sustainable budget management (Service Objective)

| | 2018/19 2019, | | | 2019/20 | | | | | 2020/21 | Assistant To |
|--------------------------------------------|---------------|----------|--------|----------|----------|--------|------------|----------------|----------|-----------------|
| Performance Indicator | Value | Target | Status | Value | Target | Status | Long Trend | Short Trend | Target | Assigned To |
| Annual Cash Savings target achieved | £334,728 | £332,000 | | £544,022 | £400,000 | | | | £400,000 | Annabel Travers |
| Percentage of contracts that are compliant | 77.2% | 75% | | 90.7% | 90% | | | 1 | 100% | Annabel Travers |

| Action | Start Date | Due Date | Assigned To |
|-----------------------------------------------------------------------------------------------------------------------|-------------|-------------|-----------------|
| Further embed the CSM Policy across the Council | 01-Apr-2020 | 31-Mar-2021 | Annabel Travers |
| Implement a range of actions to improve compliant spend in line with Financial Regulations and regulated procurements | 01-Apr-2020 | 31-Mar-2021 | Annabel Travers |



Efficient and effective frontline services that improve the everyday lives of residents



A continuously improving Council delivering best value

| Performance Indicator | 2018/19 | | | 2019/20 | | | | | 2020/21 | |
|----------------------------------------------------------------------------------------------------|---------|--------|--------|----------------------------------------------------|--------|--------|------------|-----------------|---------|-----------------|
| | Value | Target | Status | Value | Target | Status | Long Trend | Short Trend | Target | Assigned To |
| External assessment of procurement - PCIP score (Procurement and Commercial Improvement Programme) | 75.52% | 73% | | Every 2 years therefore not applicable in 2019/20. | | | 84% | Annabel Travers | | |
| Percentage of C&SM scorecards submitted against the total number due | 5.3% | 100% | | 55% | 75% | | 1 | 1 | 75% | Annabel Travers |

| Action | Sta | art Date | Due Date | Assigned To |
|-------------------------------------------------------------------------------|-----|-----------|-------------|-----------------|
| Lead and deliver the Council Wide Pipeline of projects | 01- | -Apr-2020 | 31-Mar-2021 | Annabel Travers |
| Undertake annual benchmarking to ensure best practice and improve performance | 01- | -Apr-2020 | 31-Mar-2021 | Annabel Travers |
| Explore opportunities for expanded use of e-auctions | 01- | -Apr-2020 | 31-Mar-2021 | Annabel Travers |

| | PI Status | Long Term Trends | | | Short Term Trends | | | |
|----------|-----------------------------|------------------|---------------|---|-------------------|--|--|--|
| | Target Significantly Missed | 1mproving | | | Improving | | | |
| | Target Missed | - | No Change | | No Change | | | |
| Ø | Target Met or Exceeded | - | Getting Worse | 4 | Getting Worse | | | |