### **Commercial in Confidence**

# **West Dunbartonshire Council**

**Proposed Schools PPP** 

### CONVENTIONAL PROCUREMENT ASSESSMENT

**Financial Model** 

Parameter	Value				10000101202		<b>,</b>	Sources and comments
Construction Costs Construction Start FY beginning 5th April Construction Duration spread over number of fiscal years Construction End FY beginning 5th April	2007 4 2010	Start Jan 2008, con Duration of 3.5 ye				eriod		
FY's beginning 5th April Site acquisition Clydebank Denominational CLC	Total £0 £31,628	2007 £3,163	2008 £11,070	2009 £11,070	2010 £6,326	2011 £0.00	2012	Sites to be provided by the Council under licence - therefore no capital requirement for the Project Co Phasing of capex: 10% in 2007/08, 35% in 2008/09, 35% in 2009/10 and 20% in 2010/11
Clydebank Non-Denominational CLC Dumbarton CLC Vale of Leven Academy CLC	£26,247 £21,903	£2,625 £2,190	£9,186 £7,666	£9,186 £7,666	£5,249 £4,381	£0.00 £0.00		
Asbestos & decant costs & provisional sums Capital Expenditure - Q2 2006 prices Risk adjustment (%)	£925 £80,703 OK	£93 £8,070	£324 £28,246 11.94%	£324 £28,246 11.94%	£185 £16,141 11.94%	£0.00 £0 11.94%	11.94%	Capital costs based on TTPM estimates, March 2006, updated to allow for changes to provisional sums
Risk adjusted (£'000s)  Cumulative indexation for Construction Costs During Construction	£90,339	£9,034	£31,619	£31,619	£18,068	£0	£0	Inflationary uplift from q2 2006 to q4 2007 calculated using published BCIS data to q2 2007(((253-233)/233)=8.58%), plus an estimate for further increase in index to 263 to q4 2007giving ((263-233)/233)) =
Optimism bias factor - % of capital costs for works Optimism bias factor for construction duration - % of capital costs	5.28% 1.00%							12.87%  OB assessed March 2006 at ITN stage, adjusted for FBC - see "WDC Mar 06 OB 301107.xls"  OB assessed March 2006 at ITN stage, adjusted for FBC - see "WDC Mar 06 OB 301107.xls"
Optimism bias factor - FM costs Optimism bias factor - contract admin costs Furniture, fixtures & fittings - initial investment	0.00% 0.00% £0							Included in capital expenditure total
Risk adjustment (%) Risk adjusted Furniture & Fittings(£'000s)  Operating Costs	11.94% £0							
Total square metres covered by the investment programme	45,719							<b>Source:</b> West Dunbartonshire Council / TTPM March 2006 based on proposed project scope under this Option. Adjustment of 13,831m2 made for the exclusion of Dumbarton Academy
Risk adjustment (%) Risk adjusted square metres	45,719							
	FM Services	LCM provision						Source: TTPM March 2006. Non Domestic Rates, insurance costs, cleaning and grounds maintenance are
Cost per m2 - Q2 2006 prices  Risk adjustment (%)	£27.00	£13.77						excluded. Price base is Q3 2005. LCM costs are derived from Worksheet 1D. Life Cycle Maintenance - lifetime constant costs divided through by m2  Source: Risk & Optimism Bias Workshop & Report, March 2006.
Risk adjusted (£'000s) Insurance costs p.a. during construction, £K Insurance costs p.a. during operation, £K	£31.52 £250.00 £160.00	£16.08						Initial working estimate - to be advised by the Council's insurance advisors Initial working estimate - to be advised by the Council's insurance advisors
Macroeconomic Assumptions Annual increase in RPIX - in line with Bank of England target Pricing Year	2.50% 2006							RPIX inflation target set by the Bank of England Technical cost data based on 2005 prices - to be confirmed for FM and LCM costs
Net Present Value Base year (FY beginning April 5th) Real Discount Rate Nominal Discount Rate Imputed PSC Tax Adjustment Factor (per Treasury Green Book Supplementary Guidance)	2007 3.50% 6.0875% 5.00%							Treasury Green Book rate as from April 2003 Green Book rate adjusted for forecast inflation % added to the NPV of the PSC to cover Corporation Tax payable by a Project Co - calculated as a 2% Starting Factor (Step 1) + 2% factor for FM Services (Step 2) + 1% application of lifecycle costs factor (Step 3) - Supplementary Green Book Guidance
Sensitivity Analysis Capital Cost Overrun Service Charge Operating Costs Lifecycle Costs	0% 0% 0% 0%							For the purposes of the base case model, all sensitivity factors are set to zero For the purposes of the base case model, all sensitivity factors are set to zero For the purposes of the base case model, all sensitivity factors are set to zero For the purposes of the base case model, all sensitivity factors are set to zero
Council costs of administering a direct procurement, £'000s during construction Council costs of administering a direct procurement, £'000s post-construction	£250 £130				2			Estimated annual costs of administering the FM and LCM contracts during the lifetime of the project
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Page 2

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Parameter	Value	Comments / sources
Reserve Account requirements		
Initial payment into SPV's pre-funded Life Cycle Maintenance reserve	£430	First year's payment - assumed increased annually in line with inflation in the smoothed LCM profile
Life Cycle Maintenance Reserve - % of following year's LCM	100%	Based on terms actually offered by funders on current Schools PPPs - computed in IB. Life Cycle Maintenance
Life Cycle Maintenance Reserve - % of two year's future LCM	65%	Based on terms actually offered by funders on current Schools PPPs - computed in IB. Life Cycle Maintenance
Life Cycle Maintenance Reserve - % of three year's future LCM	25%	Based on terms actually offered by funders on current Schools PPPs - computed in IB. Life Cycle Maintenance
Service Payment Assumptions		
FY's beginning 5th April		
Sculpting of service payment - % of total charge paid		
2007	0.00%	Driven by construction programme and likely dates for new schools coming on stream
2009	20.00%	Driven by construction programme and likely dates for new schools coming on stream
2010	70.00%	Driven by construction programme and likely dates for new schools coming on stream
2011	95.00%	Driven by construction programme and likely dates for new schools coming on stream
2012	100.00%	Driven by construction programme and likely dates for new schools coming on stream
2013	100.00%	Driven by construction programme and likely dates for new schools coming on stream
2039	25.00%	Driven by construction programme and likely dates for new schools coming on stream
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## a3318936-fe20-4216-a52e-b1866d1d72c2.xls: IC. Life Cycle Maintenance

FYs beginning April 5th	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	Total
Project Agreement Year			1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	
Public Sector Comparator (PSC)																																	
LCM Schedule in Q2 2006 Prices																																	
Unsmoothed Total, £'000s		0.0	0.0	0.0	0.4	0.4	31.4	404.2	573.7	79.6	30.0	31.4	1,706.2	28.7	642.1	28.7	6,058.6	135.1	28.7	35.6	573.7	28.7	11,233.2	60.4	28.7	28.7	297.0	2,517.1	28.7	28.7	851.4	0.0	25,490.7
Smoothed Total, £'000s (= Unsmoothed / 30) escalated by the inflation rate			430.3	441.1	452.1	463.4	475.0	486.8	499.0	511.5	524.3	537.4	550.8	564.6	578.7	593.2	608.0	623.2	638.8	654.7	671.1	687.9	705.1	722.7	740.8	759.3	778.3	797.7	817.7	838.1	859.1	880.6	18,891.2
																																	,
Non risk adjusted, £K																																	
Forecast LCM costs in constant prices	0.0	0.0	430.3	441.1	452.1	463.4	475.0	486.8	499.0	511.5	524.3	537.4	550.8	564.6	578.7	593.2	608.0	623.2	638.8	654.7	671.1	687.9	705.1	722.7	740.8	759.3	778.3	797.7	817.7	838.1	859.1	880.6	18,891.2
Escalation factor for LCM costs	1.130	1.190	1.249	1.312	1.377	1.412	1.447	1.483	1.520	1.558	1.597	1.637	1.678	1.720	1.763	1.807	1.853	1.899	1.946	1.995	2.045	2.096	2.148	2.202	2.257	2.314	2.371	2.431	2.491	2.554	2.618	2.683	
Forecast LCM costs in current prices	0.0	0.0	537.6	578.6	622.7	654.2	687.4	722.2	758.7	797.1	837.5	879.9	924.4	971.2	1,020.4	1,072.1	1,126.3	1,183.3	1,243.2	1,306.2	1,372.3	1,441.8	1,514.8	1,591.5	1,672.0	1,756.7	1,845.6	1,939.0	2,037.2	2,140.3	2,248.7	2,362.5	37,845.6
																																	•
Risk adjusted, £K																																	
Applicable risk factor	16.75%		16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	16.75%	
Forecast LCM costs in constant prices	0.0		502.4	514.9	527.8			568.4	582.6	597.2	612.1	627.4	643.1	659.2	675.6	692.5	709.8	727.6	745.8	764.4	783.5	803.1	823.2	843.8	864.9	886.5	908.7	931.4	954.7	978.5	1,003.0	,	22,055.5
Forecast LCM costs in current prices	0.0	0.0	627.7	675.5	727.0	763.8	802.5	843.1	885.8	930.6	977.8	1,027.3	1,079.3	1,133.9	1,191.3	1,251.6	1,315.0	1,381.6	1,451.5	1,525.0	1,602.2	1,683.3	1,768.5	1,858.0	1,952.1	2,050.9	2,154.8	2,263.8	2,378.4	2,498.9	2,625.4	2,758.3	44,184.7
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FYs beginning April 5th	2007	2008	2009	2010	2011	2012	2013	2014 2	2015 2	2016 2	017 2	018 2									2027 2	2028 2	029 20	030 2	2031 2	2032 2	2033 2	2034	2035	2036	2037	2038	2039	2040 2	2041 2	)42 2043 	3 Tota	ı
PSC in Year 2006 prices: non risk adjusted Site acquisition cost Investment costs Furniture, fixtures & fittings	0 8,070 0	0 28,246	0 28,246	0 16,141	0	0																															80,	,703
Sub-total, capital:		28,246		16,141	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 80,	703
LCM & FM COSTS  Percentage of FM & LCM costs applicable  LCM costs  FM costs  Contract administration costs  Insurance costs  Total costs in 2006 prices:	0.0% 0 250 250 <b>8,570</b>	0.0% 0 0 250 250 28,746	20.0% 430 247 250 250 <b>29,423</b>	70.0% 441 864 250 250 17,946	95.0% 452 1,173 123.5 152 <b>1,900</b>	100.0% 463 1,234 130 160 <b>1,988</b>	100.0% 475 1,234 130 160 1,999	100.0% 1 487 1,234 130 160 <b>2,011</b>	00.0% 1 499 1,234 130 160 <b>2,023</b>	00.0% 10 511 1,234 130 160 <b>2,036</b>	00.0% 10 524 1,234 130 160 <b>2,049</b>	00.0% 10 537 1,234 130 160 <b>2,062</b>	00.0% 1 551 1,234 130 160 <b>2,075</b>	00.0% 1 565 1,234 130 160 <b>2,089</b>	00.0% 1 579 1,234 130 160 <b>2,103</b>	00.0% 10 593 1,234 130 160 <b>2,118</b>	00.0% 1 608 1,234 130 160 <b>2,132</b>	100.0% 1 623 1,234 130 160 <b>2,148</b>	00.0% 1 639 1,234 130 160 <b>2,163</b>	00.0% 10 655 1,234 130 160 <b>2,179</b>	00.0% 10 671 1,234 130 160 <b>2,196</b>	00.0% 10 688 1,234 130 160 2,212	705.0% 10 705 1,234 130 160 <b>2,230</b>	00.0% 10 723 1,234 130 160 <b>2,247</b>	00.0% 1 741 1,234 130 160 2,265	00.0% 1 759 1,234 130 160 <b>2,284</b>	00.0% 1 778 1,234 130 160 <b>2,303</b>	100.0% 798 1,234 130 160 <b>2,322</b>	100.0% 818 1,234 130 160 <b>2,342</b>	100.0% 838 1,234 130 160 <b>2,363</b>	100.0% 859 1,234 130 160 <b>2,383</b>	100.0% 881 1,234 130 160 <b>2,405</b>	25.0% 0 309 32.5 40 381	25.0% 40 <b>40</b>	25.0% 2 40 40	5.0% 25.0 40 <b>40</b>	18, 35, 4,	i,921 i,416 i,422
NPV at constant prices - non risk adjusted Plus: adjustment for PPP Imputed Tax Element Real non risk adjusted PSC including imputed tax	£110,197 @ £5,510 <b>£115,707</b>	@ 3.5% r€	eal discount	rate																																		
Escalation Factor - revenue (FM) costs Escalation Factor - LCM costs Escalation Factor - construction costs	1.038 1.130 1.130	1.063 1.190 1.190	1.249	1.117 1.312 1.312	1.145 1.377 1.377	1.174 1.412 1.419	1.203 1.447 1.454	1.233 1.483 1.491		1.296 1.558 1.566	1.328 1.597 1.605			1.430 1.720 1.729			1.540 1.853 1.862	1.579 1.899 1.908			1.700 2.045 2.055							2.021 2.431 2.443	2.071 2.491 2.504		2.176 2.618 2.630	2.231 2.683 2.696			2.889	2.462 2.5 2.962 3.0 2.976 3.0	036	
PSC in current prices: non risk adjusted Site acquisition cost Investment costs Furniture Fixtures and Fittings	0	0 33,610 0	0	0	0 0 0	0 0 0		0			2							0		-		-	0	2					0		0	0				0	99,	0
Total capital costs  Life Cycle Maintenance Provision Facilities Management costs Contract administration costs Insurance costs	9,119 0 0 259 259	33,610 0 0 266 266		21,174 579 965 279 279	623 1,343 141 174	654 1,449 153 188	687 1,485 156 193	722 1,522 160 197	759 1,560 164 202	797 1,599 168 207	837 1,639 173 212	880 1,680 177 218	924 1,722 181 223	971 1,765 186 229	1,020 1,810 191 235	1,072 1,855 195 240	1,126 1,901 200 246	1,183 1,949 205 253	1,243 1,997 210 259	,		1,442 2,151 227 279	1,515 2,205 232 286	,	1,672 2,316 244 300	1,757 2,374 250 308	1,846 2,434 256 315	1,939 2,495 263 323	2,037 2,557 269 331	2,140 2,621 276 340	2,249 2,686 283 348	2,363 2,754 290 357	0 706 74 91	0 0 0 0 94	0 0 0 0	0 0 0 0 98 1		,846
Total costs in current prices:		34,141		23,277	2,281	2,444	2,522																					5,020	5,195	5,377	5,566	5,763	871	94	96	98 1	101 211,	
NPV at current prices - non risk adjusted Plus: adjustment for PPP Imputed Tax Element Current non risk adjusted PSC including imputed tax	£123,718 @ £6,186 £129,904	@ nomina	l discount r	ate (6.09%	- 3.5% com	npounded	by 2.5% infl	ation)																														
PSC in Year 2006 prices: risk adjusted Site acquisition cost Investment costs Furniture, fixtures & fittings Optimism bias - works costs Optimism bias - works duration	0 477 90	0 31,619 0 1,669 316	0 1,669 316	0 954 181	0 0 0 0	0 0 0 0	0	0		0	0	0	0	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0			0	0		0			0 1,770
Sub-total, capital: Percentage of FM & LCM costs applicable	9,601	33,604		19,202 70.0%	95.0%	100.0%	100.0%	100.0% 1	00.0% 1	00.0% 10	00.0% 10	00.0% 1	00.0% 1	00.0% 1	00.0% 1	00.0% 1	00.0% 1	100.0% 1	00.0% 1	00.0% 10	00.0% 10	00.0% 10	00.0% 10	00.0% 10	00.0% 1	00.0% 1	00.0% 1	Ü	100.0%	100.0%	100.0%	v	25.0% 1	100.0% 1	00.0% 10	0.0% 100.0	0 <b>95</b> ,	109
LCM costs LCM Optimism Bias FM costs FM Optimism Bias Contract administration costs Contract Admin Optimism Bias Insurance costs	292 0 292	0 0 0 292 0 292	502 27 288 0 292 0 292	515 27 1,009 0 292 0 292	528 28 1,369 0 144 0	541 29 1,441 0 152 0 187	555 29 1,441 0 152 0	568 30 1,441 0 152 0 187	583 31 1,441 0 152 0 187	597 32 1,441 0 152 0 187	612 32 1,441 0 152 0	627 33 1,441 0 152 0 187	643 34 1,441 0 152 0 187	659 35 1,441 0 152 0	676 36 1,441 0 152 0	693 37 1,441 0 152 0 187	710 37 1,441 0 152 0 187	728 38 1,441 0 152 0 187	746 39 1,441 0 152 0 187	764 40 1,441 0 152 0	784 41 1,441 0 152 0 187	803 42 1,441 0 152 0	823 43 1,441 0 152 0 187	844 45 1,441 0 152 0 187	865 46 1,441 0 152 0	886 47 1,441 0 152 0	909 48 1,441 0 152 0 187	931 49 1,441 0 152 0	955 50 1,441 0 152 0	979 52 1,441 0 152 0	1,003 53 1,441 0 152 0	1,028 54 1,441 0 152 0	0 0 360 0 38 0 47	0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 <b>41</b> , 0 0 <b>5</b> , 0	,165
Total costs in 2006 prices:	10,185	34,188	35,005	21,337	2,246	2,349	2,364	2,378	2,393	2,408	2,424	2,440	2,457	2,474	2,491	2,509	2,527	2,546	2,565	2,585	2,605	2,625	2,646	2,668	2,690	2,713	2,736	2,760	2,785	2,810	2,836	2,862	445	47	47	47	47 171,	,753
NPV at constant prices - risk adjusted Plus: adjustment for PPP Imputed Tax Element Real risk adjusted PSC including imputed tax	£130,917 @ £5,510 <b>£136,427</b>	@ 3.5% r€	eal discount	t rate																																		
Escalation Factor - FM costs Escalation Factor - LCM costs Escalation Factor - construction costs	1.038 1.130 1.130	1.190	1.249	1.117 1.312 1.312	1.377	1.174 1.412 1.419	1.203 1.447 1.454	1.483		1.558		1.637	1.678	1.720	1.763	1.807	1.853	1.899	1.946	1.995	2.045	2.096	2.148	2.202	2.257	2.314	2.371	2.431	2.491	2.554	2.618	2.683	2.750	2.819	2.889	2.462 2.5 2.962 3.0 2.976 3.0	036	
PSC in current prices: risk adjusted Site acquisition cost Investment costs Furniture Fixtures and Fittings Optimism bias - works costs Optimism bias - works duration Total capital costs	0 10,208 0 539 102 10,849	0 37,623 0 1,986 376	0 2,086 395	0 23,702 0 1,251 237 25,191	0 0 0 0	0 0 0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	111, 5, 1, 0 118,	0 5,863 ,110
Life Cycle Maintenance Provision  LCM Optimism Bias  Facilities Management costs  FM Optimism Bias  Contract administration costs  Contract Admin Optimism Bias  Insurance costs	0 0 0 0 303 0 303	0 0 0 310 0 310	0 318	676 36 1,127 0 326 0 326	727 38 1,568 0 165 0 203	764 40 1,692 0 178 0 219	802 42 1,734 0 183 0 225	843 45 1,777 0 187 0 230	886 47 1,822 0 192 0 236	931 49 1,867 0 197 0 242	978 52 1,914 0 202 0 248	0 207 0 254	0 212 0 261	0 217 0 267	63 2,113 0 222 0 274	66 2,166 0 228 0 281	0 234 0 288	0 240 0 295	0 246 0 302	0 252 0 310	0 258 0 318	0 264 0 326	0 271 0 334	0 278 0 342	0 285 0 351	108 2,772 0 292 0 359	114 2,841 0 299 0 368	0 307 0 377	2,378 126 2,985 0 314 0 387	2,499 132 3,060 0 322 0 397	2,625 139 3,136 0 330 0 407	2,758 146 3,215 0 339 0 417	0 0 824 0 87 0 107	0 0 0 0 0 0 0	0 0 0 0 0 0 0		0 67, 0 8, 0 118 10,	0 6,264 0 0,335
Total revenue costs [R]  Total costs in current prices:	606 11,455	621 40,606	1,611 43,596	<i>2,491</i> 27,681	2,702 2,702	2,893 2,893	·	·								,	,	·	·	,	ŕ	,						5,980 5,980	6,191 6,191	6,409 6,409	6,637 6,637	6,874 6,874	1,017 1,017	<i>109</i> 109	<i>112</i> 112		118 133, 118 251,	
NPV at current prices - risk adjusted Plus: adjustment for PPP Imputed Tax Element Current risk adjusted PSC including imputed tax	£147,081 @ £6,186 £153,267					•	,	ŕ																													,	

£153,267 Current risk adjusted PSC including imputed tax % Breakdown of NPV NPV of capital costs £100,807 65.8% £52,461 34.2% £153,267 100.0% NPV of revenue costs

Page 5 Page5

07-03-25

#### a3318936-fe20-4216-a52e-b1866d1d72c2.xls: Summary Sheet

£129,904
£153,267
£135,274
13.30%