

WEST DUNBARTONSHIRE COUNCIL

Report by Acting Executive Director of Housing, Environmental and Economical Development (Housing & Regeneration Services)

Tendering Committee: Wednesday 24 October 2007

Subject: Tender for the Supply and Delivery of Bathroom Fittings

1. Purpose

- 1.1** This report seeks Committee approval to award a contract for the Supply and Delivery of Bathroom Fittings.

2. Background

- 2.1** A request for approval was submitted to the Chief Executive on 31 May 2007 for the initiation of an open tendering route for the Supply and Delivery of Bathroom Fittings.
- 2.2** The Chief Executive agreed to approve this route on 18 June 2007. It was not possible to submit a report to the tendering committee as the elections had just taken place and there were no committee meetings planned until August. Due to the urgent nature and possible risk to continued service provision it was agreed to channel the request through the Chief Executive.

3. Main Issues

- 3.1** An advert inviting tenders was placed in OJEU Thursday 12 July 2007 and in the Herald on Thursday 26 July 2007. Tender packs were issued by Corporate Procurement Unit to eleven (11) companies which responded to the advert. On the closing date, seven valid tenders were received from the following companies:
- Travis Perkins Managed Services, Travis Perkins, Harvey Reeves Road, Northampton, NN5 5JR
 - Jewson T/A Graham Contract Team, 300 Crownpoint Road, Glasgow, G40 2UJ
 - Richmonds Plumbing and Heating Merchants Ltd, 15 Carnoustie Place, Glasgow, G5 8PA
 - Plumbing Trade Supplies, Unit 1, 16 Munro Road, Springkerse Industrial Estate, Stirling
 - John Glendining and Sons Ltd, Block 6, Oakbank Industrial Estate, Garscube Road, Glasgow, G20 7LU
 - Roper Rhodes and Tavistock Ltd, Brassmill Trading Estate, Bath, N.E. Somerset, BA1 3JF
 - Wolseley UK Ltd, The Wolseley Centre, Harrison Way, Leamington Spa, Warwickshire, CV31 3HH

- 3.2 The seven valid tenders have been comprehensively evaluated on the following criteria: Total cost to the Council 60%, Compliance to specification 15%, Financial and price stability 15%, Value added services 10%. The evaluation team comprised staff from the Corporate Procurement Unit together with the Surveying and Monitoring Manager and Contracts Manager from the Council's Housing Maintenance Section.
- 3.3 Supplier 7 priced the tender as per product specification requested and offered an alternative product specification for 4 out of the 20 products. As a result two evaluations were carried out on this supplier.
- 3.4 The completed evaluation matrix is attached for information at Appendix 1 from which it can be seen that supplier 4 Plumbing Trade Supplies is the preferred bidder.

4. Personnel Issues

- 4.1 Nil.

5. Financial Implications

- 5.1 As part of the tender evaluation the products offered by the Suppliers were assessed and although Supplier 6 is the most price competitive, the products offered did not comply with the specification.
- 5.2 The completed tender cost matrix is attached for information at Appendix 2 from which it can be seen that Supplier 4 Plumbing Trade Supplies is the most competitive tenderer offering best value to West Dunbartonshire Council.
- 5.3 The tender cost is within the available budget as allocated from the HRA Capital Plan.

6. Risk Analysis

- 6.1 A meeting with Plumbing Trade Supplies has taken place to confirm their ability to meet the Council's operational requirements and to clarify certain qualitative aspects of their bid. From this meeting, we are comfortable that Plumbing Trade Supplies are capable of meeting the Council's requirements.

7. Conclusions

- 7.1 The tendering process has successfully identified a supplier which can provide the overall best service at a competitive price for Council over the period of the contract.

8. Recommendation

- 8.1 The Committee is invited to consider and approve the award of this contract to Supplier 4 Plumbing Trade Supplies for a period of three years. Any extension of this contract will be the subject of a future report to the Tendering Committee.**

Irving Hodgson
Acting Director of Housing, Environmental and Economic Development
(Housing and Regeneration Services)
Date: 12 October 2007

Person to Contact: Stephen McGonagle - Manager of Repairs and Maintenance, tel: 01389 778338

Martin Feeney - Section Head, Housing Maintenance (Clydebank), tel: 0141 562 2381

Appendices: Appendix 1: Tender for Supply and Delivery of Bathroom Fittings - Evaluation Scoring

Appendix 2: Tender for Supply and Delivery of Bathroom Fittings - Tender Amounts

Background: Request to the Chief Executive on 31 May 2007 entitled "Tender for the Supply and Delivery of Bathroom Fittings"

Wards Affected: All

Appendix 1

Tender for Supply and Delivery of Bathroom Fittings - Evaluation Scoring

Criteria	Supplier 1	Supplier 2	Supplier 3	Supplier 4	Supplier 5	Supplier 6	Supplier 7a	Supplier 7b
Total cost to the Council 60%	0	53.79	51.79	60	41.99	0	55.07	58.46
Compliance to Specification 15%	11.67	13.33	13.33	15	11.67	13.33	15	15
Financial & Price Stability 15%	15	6.67	1.67	8.33	6.67	8.33	6.67	6.67
Value Added Services 10%	7	8	6	9	6	6	10	10
Total	33.67	81.79	72.79	92.33	66.32	27.67	86.73	90.13

Appendix 2

Tender for Supply and Delivery of Bathroom Fittings – Tender Amounts										
Item No.	Total Qty	Description	Supplier 1	Supplier 2	Supplier 3	Supplier 4	Supplier 5	Supplier 6	Supplier 7a	Supplier 7b
1	1158	Washbasin; Viewtotal install System 550; 550 x 450 2 T/H ref. VW4222		£28.86	£29.10	£28.67	£35.92	£13.22	£28.67	£28.67
2	1158	Pedestal ref. VW4910		£22.00	£22.18	£21.85	£27.39	£10.25	£21.85	£21.85
3	1158	Pillar taps Radius (pair) ref. RA5205TC		£26.57	£26.78	£26.71	£35.28	£7.58	£31.29	£31.29
4	1158	Plug & chain waste fitting ref. WF4330CP		£3.43	£3.67	£1.40	£4.42	£2.17	£3.41	£1.90
5	1158	1¼" P outlet bottle trap ref. WF8482XX		£5.65	£6.04	£1.51	£7.26	£2.47	£5.61	£2.40
6	1158	WC; Viewtotal install HO ref. VW1148		£40.41	£40.96	£40.06	£50.30	£25.50	£40.14	£40.14
6	1158	WC; Viewtotal install BO ref. VW1145		£38.21		£38.41			£37.95	£37.95
7	1158	Cistern and fittings with Total install dual flush 6/4 litres, ref. VW2496		£50.86	£51.28	£50.42	£63.31	£25.23	£50.03	£50.03
8	1158	Heavy duty seat and cover ref. AD7815	£13.40	£22.22	£22.81	£22.34	£28.21	£8.96	£22.07	£22.07
9	896	Bath; View install system; 1700 x 700 2 T/H ref. VW8652 complete with colour co-ordinated grips		£112.47	£130.73	£111.70	£151.99	£62.32	£111.71	£111.71
10	1050	CP plug & chain waste and overflow ref. WF5650CP		£12.864	£8.60	£1.35	£10.92	£4.70	£7.98	£4.07
11	1050	Pop-up waste and overflow ref. WF5369CP		£28.77	£30.77	£8.80	£49.99	£9.35	£28.58	£8.75
12	1050	Radius deck mounted bath filler ref. RA5255TC		£53.02	£53.87	£53.32	£70.38	£25.51	£52.68	£52.68
13	896	Front panel ref. IS2171	£21.66	£44.33	£45.50	£44.56	£55.67	£12.12	£44.03	£44.03
14	110	End panel ref. IS2121	£11.57	£25.43	£26.11	£25.57	£32.00	£12.00	£25.26	£25.26
15	154	Bath; Neptune; 1524 x 724 porcelain enamelled standard gauge pressed steel with two tap holes ref. NO9472 complete with colour co-ordinated grips.		£117.72	£120.85	£118.35	£159.06	£85.30	£116.93	£116.93
16	154	Front panel ref. PP2175	£21.66	£13.94	£14.90	£14.01	£17.55	£12.12	£13.84	£13.84
17	44	End panel ref. PP2172	£11.57	£11.55	£11.25	£9.06	£13.25	£12.00	£11.59	£11.59
18	1050	TMV2 In-Line Thermostatic Controller CxC 22/15mm		£33.12	£38.81	£24.50	£36.70	£35.58	£28.57	£28.57
19	550	15mm CP Isolating Valves BWS		£4.21	£0.59	£0.66	£0.50	£0.60	£0.68	£0.68
20	550	22mm CP Isolating Valves BWS		£7.01	£1.21	£1.33	£1.24	£1.25	£1.44	£1.44
		Grand Total	£40,041.98	£536,007.64	£556,682.74	£480,514.42	£686,631.02	£273,913.46	£523,570.74	£493,177.98

