#### WEST DUNBARTONSHIRE COUNCIL

## Report by Strategic Director – Transformation & Public Service Reform

**Tendering Committee: 19 February 2020** 

Subject: Contract Authorisation Report – Public Realm Works at Waterfront Gateway, Dumbarton

### 1. Purpose

1.1 The purpose of this report is to seek the approval of the Tendering Committee to authorise the Strategic Lead - Regulatory to conclude the award of the contract for Public Realm Works at Waterfront Gateway, Dumbarton.

#### 2. Recommendations

- **2.1** It is recommended that the Tendering Committee:
  - Authorise the Strategic Lead Regulatory to conclude on behalf of West Dunbartonshire Council (the Council), the award of the contract for Public Realm Works at Waterfront Gateway, Dumbarton to P1 Solutions Limited, 7 Links Garden Lane, Edinburgh, EH6 7JQ.
  - b) Note that the contract shall be for a period of seven months and at a value of £394,470 ex VAT. The contract start date will be 1 March 2020.

## 3. Background

- 3.1 The Scottish Government introduced a £50m fund for Town Centre's and the Council has been allocated a sum of £859,000. The fund will support "place based economic investments which encourage Town Centre's to diversify and flourish, creating footfall through local improvements and partnerships". The Waterfront Gateway project was identified as one of the projects which would be funded by the Town Centre Fund (TCF). The TCF responds to longer term aspirations for the regeneration of the town centre.
- **3.2** The following main measures are included as part of an overall public realm improvement scheme. The results where:
  - Alterations to the road layout to provide a connection with the Waterfront Path:
  - Creation of wider sections of pavement in key locations;
  - Installation of new road and pedestrian surfaces (Quality materials including granite setts and Caithness stone to tie in with the existing surfaces);
  - Installation of new railings;
  - New street furniture and improvements to landscaping and street lighting;
    and

- Replacement of the existing industrial fence of the Scottish Water compound.
- 3.3 The budget of £350,000 through the use of the TCF for Public Realm Works at Waterfront Gateway, Dumbarton was approved at the IRED committee on 21 August 2019. This procurement exercise has been conducted in accordance with the Council's Standing Orders and Financial Regulations and the *Public Contracts* (Scotland) *Regulations 2016* (below the EU threshold) for Works. A Contract Strategy document was also approved by the Business Partner Strategic Procurement (Place) on 16 November 2019.

#### 4. Main Issues

- **4.1** A contract notice was published on the Public Contracts Scotland advertising portal on 4 December 2019. A total of 20 contractors' expressed an interest, with four contractors' submitting a response by the deadline for the submissions on 13 January 2020.
- **4.2** Four tender submissions were evaluated by representatives from Regeneration, Economic Development, the Corporate Procurement Unit and Finance Services against pre-determined selection criteria forming part of the published tender documents which assessed competence, experience and capacity. Four tender submissions passed the selection criteria.
- **4.3** Four tender submissions were evaluated against a set of award criteria which was based on a Price / Quality ratio of 60 % / 40%. The scores relative to the award criteria of each tender, are as follows:

|                                 | Weighting | Hillhouse<br>Quarry<br>Group Ltd | JH Civil<br>Engineering<br>Ltd | P1<br>Solutions<br>Ltd | RJ McLeod<br>Construction<br>Ltd |
|---------------------------------|-----------|----------------------------------|--------------------------------|------------------------|----------------------------------|
| Quality of Service              | 20%       | 10%                              | 10%                            | 15%                    | 20%                              |
| Service (12%)                   |           |                                  |                                |                        |                                  |
| Risk Register                   | 4%        | 2%                               | 1%                             | 4%                     | 2%                               |
| Contract<br>Delivery            | 4%        | 2%                               | 1%                             | 4%                     | 4%                               |
| Business<br>Continuity          | 4%        | 2%                               | 1%                             | 4%                     | 4%                               |
| Team Structure                  | 4%        | 2%                               | 2%                             | 3%                     | 3%                               |
| Social Benefits (4%)            |           |                                  |                                |                        |                                  |
| Sustainability                  | 1%        | 0.8%                             | 0.5%                           | 0.8%                   | 0.8%                             |
| Social Benefits<br>Deliverables | 2%        | 1%                               | 1%                             | 2%                     | 1%                               |

| Social Benefits<br>Method<br>Statement | 1%   | 0.8%        | 0.8%     | 0.8%        | 1%       |
|--|------|-------------|----------|-------------|----------|
| Quality Sub-Total %:                   | 40%  | 20.6%       | 17.3%    | 33.6%       | 35.8%    |
| Price                                  |      | £393,875.30 | £343,141 | £394,469.55 | £424,740 |
| Price Sub Total %                      | 60%  | 52.3%       | 60%      | 52.2%       | 48.5%    |
| <b>Total Score</b>                     | 100% | 72.9%       | 77.3%    | 85.8%       | 84.3%    |

- 4.4 It is recommended that the contract is awarded to P1 Solutions Limited, who has provided the most economically advantageous tender. The contract shall be for a period of seven months at a value of £394,470 ex VAT. The value of the contract is above the value approved by the IRED Committee and the extra funding will be provided by the Regeneration/Local Economic Development capital budget.
- **4.5** P1 Solutions Limited is a National Living Wage (UK) accredited employer.
- **4.6** P1 Solutions Limited have committed to delivery of the following social benefits as a result of delivery of this contract:
  - P1 will offer a permanent full-time position for 1 Skilled Ground worker or Hard Landscaping Operative;
  - P1 will also offer 500 shrubs or 10 trees free of charge for additional planting either around Dumbarton or in another area in West Dunbartonshire; and
  - P1 will also offer 1 apprentice position for Civil Engineering or Landscaping. The apprentice will be expected to attend college part time and on completion of key criteria, be offered permanent employment once the training is complete.

The social benefits will be discussed at the implementation meeting with P1 Solutions Limited and actions to take these forward will be agreed.

## 5. People Implications

**5.1** There are no people implications.

# 6. Financial and Procurement Implications

- **6.1** Financial costs in respect of this contract will be met from the approved £350,000 from the TCF grant. The additional cost over the agreed TCF, of £44,470 will be delivered by the Regeneration/Local Economic Development capital budget.
- **6.2** This procurement exercise was conducted in accordance with the agreed contract strategy produced by the Corporate Procurement Unit in close

consultation with Economic Development officers and the provisions of Contract Standing Orders, the Financial Regulations and relevant procurement legislation.

## 7. Risk Analysis

**7.1** Should the Tendering Committee decide not to proceed as recommended then this will delay the project, may have financial implications and may result in legal challenge.

## 8. Equalities Impact Assessment (EIA)

**8.1** An equalities screening was undertaken for this reports to determine if there is an equalities impact. The results are that there is no equalities impact.

## 9. Consultation

**9.1** A consultation has taken place with internal stakeholders, Counsellors and a Public Consultation at the site with the local community and local businesses. Proposals have been well received.

### 10. Strategic Assessment

**10.1** The works undertaken will contribute to delivery of the Council strategic priorities by supporting the strong local economy and improved employment opportunities.

Name: Angela Wilson

**Designation:** Strategic Director - Transformation & Public Service Reform

Date: 19 February 2020

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**Appendices:** Not Applicable

**Background Papers:** The Contract Strategy

**EIA Screening** 

Wards Affected: Ward 3, Dumbarton