

1. PRIMARY DEBT MANAGER

A. Pre - Qualification

1. Company to be financially stable
Turnover to be a minimum of 5 x contract value
2. Three reference sites available

B. Award Criteria

Methodology and Timescale - 20

- Methodology including quality assurance (10)
Timescale (5)
Valued Added Items (5)

Staff Employed and Organisational Experience - 30

- Number of staff involved (5)
Profile of Staff & Personal Experience (10)
Organisation Experience (10)
Valued Added Items (5)

Sub Total

Cost - 50

- Lowest Cost Base Method (50)

Sub Total

C. Presentation Score 25

Total (125)

Rank

JB Debt	Past Due	BCW Group	Scott & Co	Stirling Park	Walker Love
NO	NO	Yes	Yes	Yes	Yes
Yes	Yes	Yes	Yes	Yes	Yes
4.00	4.00	6.00	7.00	6.00	8.00
1.50	1.00	2.50	3.00	3.50	4.00
1.00	1.00	3.50	3.00	3.50	3.50
1.00	1.00	2.50	3.00	3.00	3.50
2.00	2.00	5.00	6.00	6.00	7.00
3.00	2.00	6.00	7.00	6.00	8.00
1.00	1.00	3.00	2.50	3.50	3.50
13.50	12.00	28.50	31.50	31.50	37.50
41.72	17.46	40.46	26.50	48.63	50.00
55.22	29.46	68.96	58.00	80.13	87.50
n/a	n/a	14.58	17.56	16.43	19.64
55.22	29.46	83.54	75.56	96.56	107.14
		3	4	2	1

2. SECOND PLACEMENT DEBT MANAGER

A. Pre - Qualification

1. Company to be financially stable
Turnover to be a minimum of 5 x contract value
2. Three reference sites available

B. Award Criteria

Methodology and Timescale - 20

- Methodology including quality assurance (10)
Timescale (5)
Valued Added Items (5)

Staff Employed and Organisational Experience - 30

- Number of staff involved (5)
Profile of Staff & Personal Experience (10)
Organisation Experience (10)
Valued Added Items (5)

Sub Total

Cost - 50

- Lowest Cost Base Method (50)

Sub Total

C. Presentation Score 25

Total (125)

Rank

JB Debt	BCW Group	Stirling Park	Walker Love
NO	Yes	Yes	Yes
Yes	Yes	Yes	Yes
4.00	6.00	6.00	7.00
1.50	2.50	3.50	3.50
1.00	3.50	3.50	3.00
1.00	2.50	3.00	3.50
2.00	5.00	6.00	6.00
3.00	6.00	6.00	6.00
1.00	3.00	3.50	3.00
13.50	28.50	31.50	32.00
21.50	36.03	50.00	21.50
35.00	64.53	81.50	53.50
n/a	12.99	14.79	17.29
35.00	77.52	96.29	70.79
	2	1	3

3. FORMER TENANT ARREARS AND HOUSING BENEFIT OVERPAYMENT RECOVERIES

A. Pre - Qualification

1. Company to be financially stable
Turnover to be a minimum of 5 x contract value
2. Three reference sites available

B. Award Criteria

Methodology and Timescale - 20

- Methodology including quality assurance (10)
Timescale (5)
Valued Added Items (5)

Staff Employed and Organisational Experience - 30

- Number of staff involved (5)
Profile of Staff & Personal Experience (10)
Organisation Experience (10)
Valued Added Items (5)

Sub Total

Cost - 50

- Lowest Cost Base Method (50)

Sub Total

C. Presentation Score 25

Total (125)

Rank

JB Debt	Past Due	BCW Group	Lewis Group	Rossendales	Stirling Park	Walker Love	Scott & Co
NO	NO	Yes	Yes	Yes	Yes	Yes	Yes
Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
4.00	4.00	6.00	6.00	7.00	6.00	7.00	7.00
1.50	1.00	2.50	2.50	3.50	3.50	3.50	3.00
1.00	1.00	3.50	2.50	4.00	3.50	3.00	3.00
1.00	1.00	2.50	3.50	3.50	3.00	3.50	3.00
2.00	2.00	5.00	7.00	3.50	6.00	6.00	6.00
3.00	2.00	6.00	7.00	8.00	6.00	6.00	7.00
1.00	1.00	3.00	2.50	4.00	3.50	3.00	2.50
13.50	12.00	28.50	31.00	33.50	31.50	32.00	31.50
16.50	24.75	41.60	12.38	16.50	50.00	19.80	16.50
30.00	36.75	70.10	43.38	50.00	81.50	51.80	48.00
n/a	n/a	12.99	17.08	11.81	14.79	17.29	17.56
30.00	36.75	83.09	60.46	61.81	96.29	69.09	65.56
		2	6	5	1	3	4

4. SHERIFF OFFICER SERVICES

A. Pre - Qualification

1. Company to be financially stable
Turnover to be a minimum of 5 x contract value
2. Three reference sites available

B. Award Criteria

Methodology and Timescale - 20

Methodology including quality assurance (10)
Timescale (5)
Valued Added Items (5)

Staff Employed and Organisational Experience - 30

Number of staff involved (5)
Profile of Staff & Personal Experience (10)
Organisation Experience (10)
Valued Added Items (5)

Sub Total

Cost - 50

Lowest Cost Base Method (50) Act of Sederunt Sheriff Officers 2007
Equal costs for Scoring purposes

Sub Total

C. Presentation Score 25

Total (125)

Rank

Gordon Noble	Scott & Co	Stirling Park	Walker Love
NO	Yes	Yes	Yes
Yes	Yes	Yes	Yes
2.00	7.00	6.00	8.00
1.50	3.00	3.50	4.00
1.50	3.00	3.50	3.50
1.50	3.00	3.00	3.50
3.00	6.00	6.00	7.00
3.00	7.00	6.00	8.00
1.50	2.50	3.50	3.50
14.00	31.50	31.50	37.50
50.00	50.00	50.00	50.00
64.00	81.50	81.50	87.50
n/a	17.56	16.43	19.64
64.00	99.06	97.93	107.14
	2	3	1