

HR System Project Recommendation from Evaluation Group

Evaluation Summary Results

The data from each of the following four sections is added to the summary matrix and a weighting applied. The results are shown below in order of ranking:-

Supplier	Total Weighted Score	Ranking
Frontier Software	92.49	1
Accero (UK)	86.72	2
Agresso	83.86	3
Northgate HR	82.83	4
Midland HR	77.39	5

Part 1 – Financial Governance and Capacity to Contract

The maximum score in this section is 20. The items that make up this part are Financial Stability of the company (scored by Finance) and Reference questionnaires and site visits.

The results are:-

Supplier	Total Score	Weighted Score	Ranking
Accero (UK) Ltd	70.72	15.49	5
Agresso	91.31	20.00	1
Frontier Software	78.06	17.10	4
Midland HR	79.45	17.40	2
Northgate HR	79.33	17.38	3

Part 2 – Functionality

The maximum score in this section is 30. The items that make up this part are the suppliers' responses to the ITT and Requirements Specification (including amendments as a result of challenge from the Group and as agreed with the suppliers). The results are:-

Supplier	Total Score	Weighted Score	Ranking
Accero (UK) Ltd	87.25	26.39	5
Agresso	91.96	27.82	3
Frontier Software	91.25	27.60	4
Midland HR	99.18	30.00	1
Northgate HR	95.52	28.89	2

Part 3 – Cost

The maximum score in this section is 40. The items that make up this part are the suppliers' responses in the Cost Grid. Clarification of costs was sought by the Group from suppliers, in particular Accero, and also now include implementation, maintenance, and hardware costs. The results are:-

Supplier	Total Score	Weighted Score	Ranking
Accero (UK) Ltd	85.12	39.24	2
Agresso	58.32	26.88	4
Frontier Software	86.77	40.00	1
Midland HR	43.35	19.99	5
Northgate HR	58.97	27.18	3

Part 4 – Presentations

The maximum score in this section is 10. This part is made up of the analysis of the presentations given by suppliers using a range of scenarios provided in advance. The results are:-

Supplier	Total Score	Weighted Score	Ranking
Accero (UK) Ltd	56.02	5.60	5
Agresso	91.56	9.16	3
Frontier Software	77.88	7.79	4
Midland HR	100.00	10.00	1
Northgate HR	93.70	9.37	2